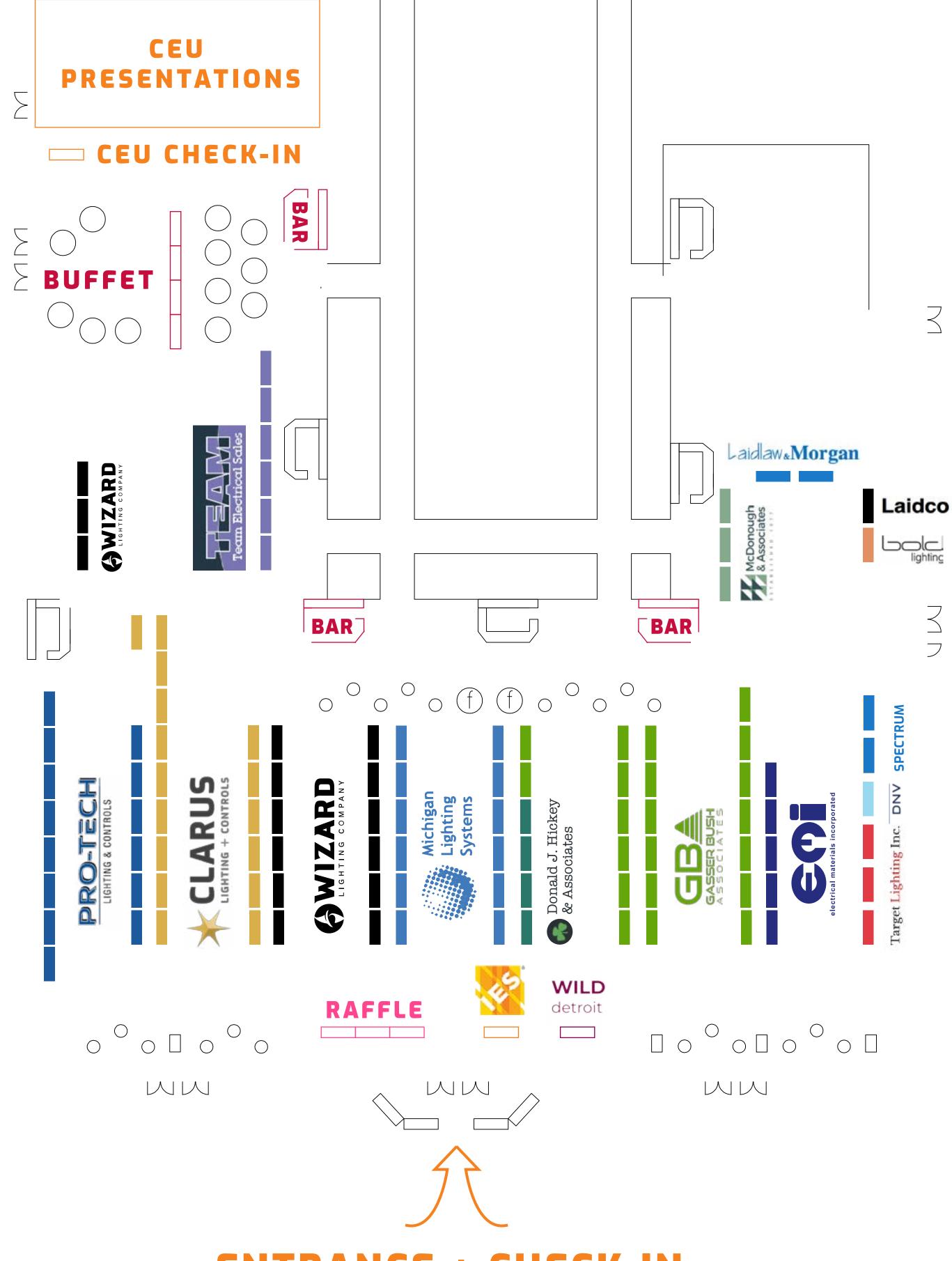


# DETROITSECTION product show

2023 INTERACTIVE
BOOKLET+ DIRECTORY

## IES DETROIT A VOID TO TO TO TO THE PRODUCT SHOW



ENTRANCE + CHECK-IN

(WEST FACING DOORS)



### The 2023 Detroit IES Product Show Booklet is Sponsored by Clarus Lighting + Controls



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# RAFFLE PRIZES

Our Raffle Table is right by the entrance inside the hall. Stop by for your chance to win!

Clarus Lighting + Controls

Table lamp from Pablo Designs

on behalf of WILD Detroit

Gasser Bush & Associates
2 sets of 4 Detroit Tigers tickets

McDonough & Associates
Set of AirPods Pro
Set of Beats Studio Buds

Spectrum Electrical Sales
Soltech Lighting Vious
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Women in Lighting + Design's mission is to provide the lighting community an inclusive and open environment for professional and personal growth by offering networking, mentorship, and knowledge sharing. We are open to all women and their allies, creating a supportive and safe network for all.

Join us at our networking events for animated discussions on women in the workplace and current lighting trends while making new friends and meeting mentors. Learn from our history and discuss how we can strive to push forward as a group and individually.

We are WILD.

### DETROIT CHAPTER

WomeninLightingDetroit@gmail.com



Take a photo at the product show, share on Instagram and tag ales.detroit

You'll be entered into a drawing to win a prize!







11

### MEETING THE METRICS CEU

April 11
Engineering Society of Detroit,
Southfield

27

### LIGHTEN UP!

April 27 Gasser Bush Offices, Livonia

11

### CENTENNIAL ANNIVERSARY

May 11 Birmingham Country Club

Tickets will be available at Detroit.ies.org

# CEU PRESENTATIONS



### CEU 3-4pm

# Benefits of Installing Warm Street Lights

Attendees will learn the causes & negative impacts of light pollution, learn some approaches to mitigate the source of light pollution, Learn some of the economic benefits for adhering to International Dark Skies Association requirements, and explore the environmental impact of minimizing light pollution within site-specific case studies.



### Robert Hahn

Robert Hahn is a partner at Lumecon, who is a go-to product line for high-quality American made fixtures. Bob works to be proficient in effective communication with individuals by speaking common languages, empathizing, and understanding an individual's style and behavior.



### Michael Woznicki

Michael Woznicki has been a Project
Engineer with Lumecon for thirteen
years and performs their photometric
analyses, developing lighting plans for
outdoor and indoor applications.
Michael has been Lighting Certified (LC)
through the NCQLP since 2011. Michael is
a graduate of the University of Michigan
with a Master's degree in Landscape
Architecture from the School of Natural
Resources & Environment.

BUY TICKETS

### CEU 4:30-5:30pm

# The Science of Color Accuracy: TM30

Attendees will receive an overview of TM-30 and Annex E. TM-30 uses state of the art color science and produces more information with higher accuracy about color rendition. TM-30, together with other quality metrics, is used to design optimal products.



### **Bridget Ford Cross**

Bridget Ford Cross works as a Regional Sales Manager for Ecosense Lighting, working closely with the architectural lighting community. She is obsessed with exquisite design and lighting technology. She has worked for small start-up lighting manufacturers as well some of the world's largest lighting companies, giving her the chance to share her passion with others. She is a Toastmaster CTM, IES Chicago section past president, and recently served at Membership chair for WILD International. She has addressed AIA groups, spoken at Lightfair International and has been a guest speaker or instructor for lighting courses throughout the Midwest. She continues to walk through life keeping an eye out for beautiful lighting.

### BUY TICKETS

### CEU 6-7pm

### Specifying Sustainable Luminaires

This presentation provides an overview of the elements of sustainability and how to best specify sustainably designed luminaires. Attendees will be given the tools to to recognize the key elements of sustainability & their impacts, distinguish between various materials transparency disclosures, understand luminaire related sustainability requirements and apply the principles discussed to specify the most environmentally responsible lighting equipment for their projects.



### Anita Majumdar

Anita Majumdar is the Director,
Specification Sales for Acuity Brands,
a leader in innovative, commercial,
residential, industrial, hospitality and
controls solutions. A Sales Leader
with over 15 years of lighting industry
experience, Ms. Majumdar joined Acuity
Brands in December 2015.

Involved within the Central U.S. WILD, IES and various lighting associations as well as active volunteering in the Chicagoland community.

Prior to joining Acuity Brands, Ms. Majumdar was with Juno Lighting Group holding various positions. Anita is located in Des Plaines, IL outside of Chicago.

### BUY TICKETS

# ABOUT IS DETROIT





We are the Detroit based section of the Illuminating Engineering Society, a not-for-profit organization dedicated to all aspects of the ART and SCIENCE of ILLUMINATION.

The IES is the recognized technical authority on illumination. For over a century its objective has been to communicate information on all aspects of good lighting practice to its members, to the lighting community, and to consumers through a variety of programs, publications and services. The strength of the IES is its diversified membership consisting of: engineers, architects, designers, educators, students, contractors, distributors, utility personnel, manufacturers, and scientists, all contributing to the mission of the society: to advance knowledge and disseminate information of the improvement of the lighted environment to the benefit of society.

The IES is a forum for the exchange of ideas and information and a vehicle for its members professional development and recognition. Through its committees, with hundreds of qualified members from the lighting and user communities, the IES correlates research, investigations, and discussions to guide lighting experts and laypersons via consensus-based lighting recommendations.

### **SECTION OFFICERS**

President: Elizabeth Williams, Illuminart

Vice President: Michelle Prew, Cooper Lighting

Secretary: Marc Dyble, Osram Opto Semiconductors, Inc.

Treasurer: Robert White, Illuminart

Immediate Past President: Stacey Schwartz, Osborn Engineering

Midwest Regional Director: Kelly O'Connor, SourceBlue LLC



### **PROGRAM CHAIRS**

Membership: Darren Lapsley, Clarus Lighting + Controls

Illumination Awards: Tara Nixon

Emerging Professionals: Kelly Dixon, Illuminart

Email Blaster/Webmaster: Eric Graettinger, Peter Basso Associates

Social Media/Webmaster: Stacey Schwartz, Osborn Engineering

Golf Outing and Product Show: Michelle Prew, Cooper Lighting

Centennial Co-Chairs: Wendy Kwapis, Gasser Bush Associates and

Keith Irtenkauf, Pro-Tech Lighting

### **ADVISORY BOARD MEMBERS**

Wendy Kwapis, Gasser Bush Associates Drew Barnes, Gasser Bush Associates Keith Irtenkauf, Pro-Tech Lighting

#### PRODUCT SHOW COMMITTEE

Michelle Prew (Chair)

Elizabeth Williams

Marc Dyble

Robert White

Eric Graettinger

Kelly O'Connor

Darren Lapsley

Tara Nixon

Wendy Kwapis

**Drew Barnes** 

Keith Irtenkauf

Mike Marlow, MLS-East

Digital Brochure Creator: Tiffany Wisnieski, Twiz Creative



# WHY SHOULD YOU JOIN IES DETROIT?



Discounts on all IES Publications



Discounts on IES Conferences and Webinars



Discounts on IES Detroit Meetings and Events



Subscription to LD+A and LEUKOS



Countless Networking and Educational Opportunities

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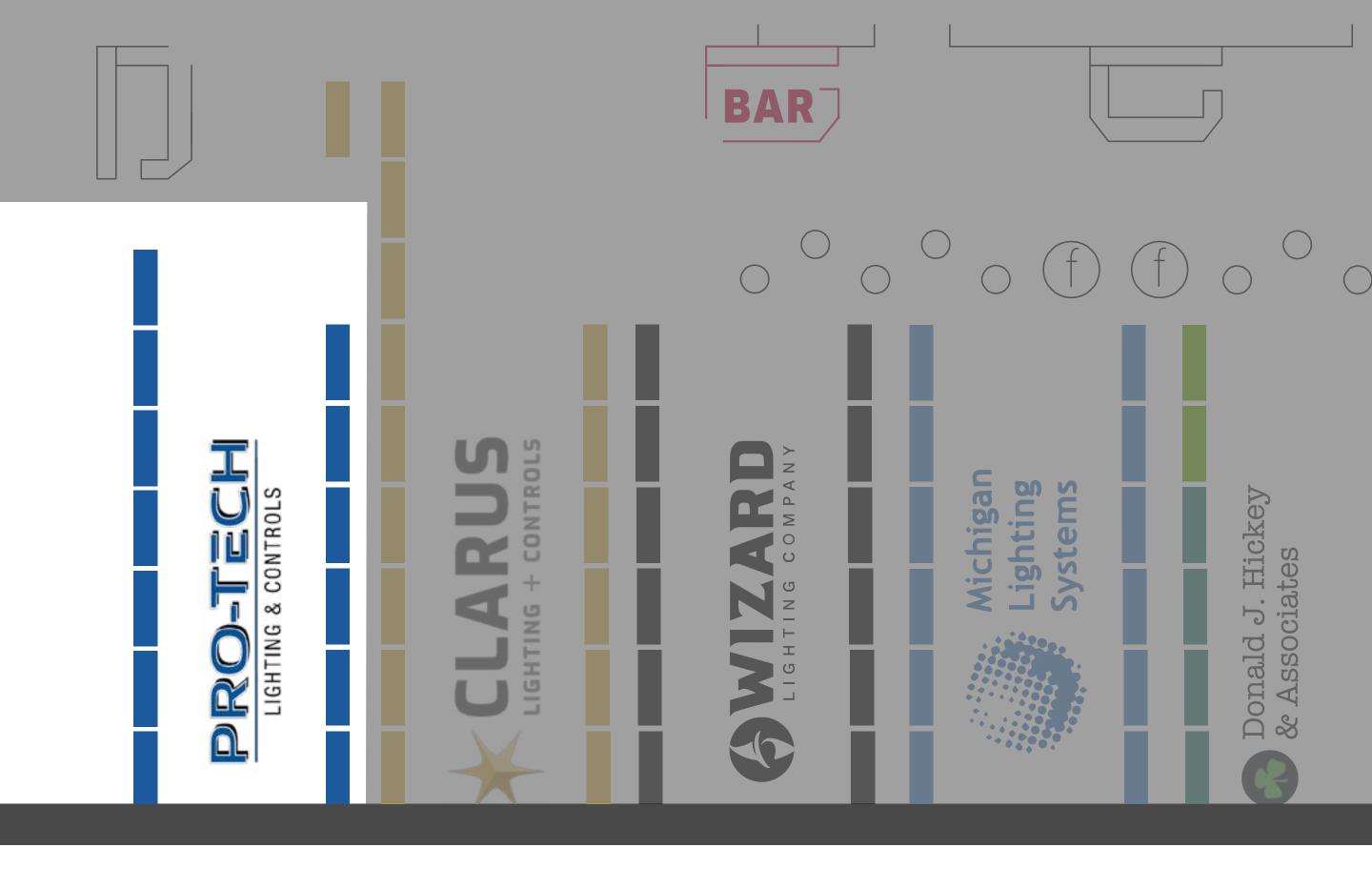
in IES Detroit



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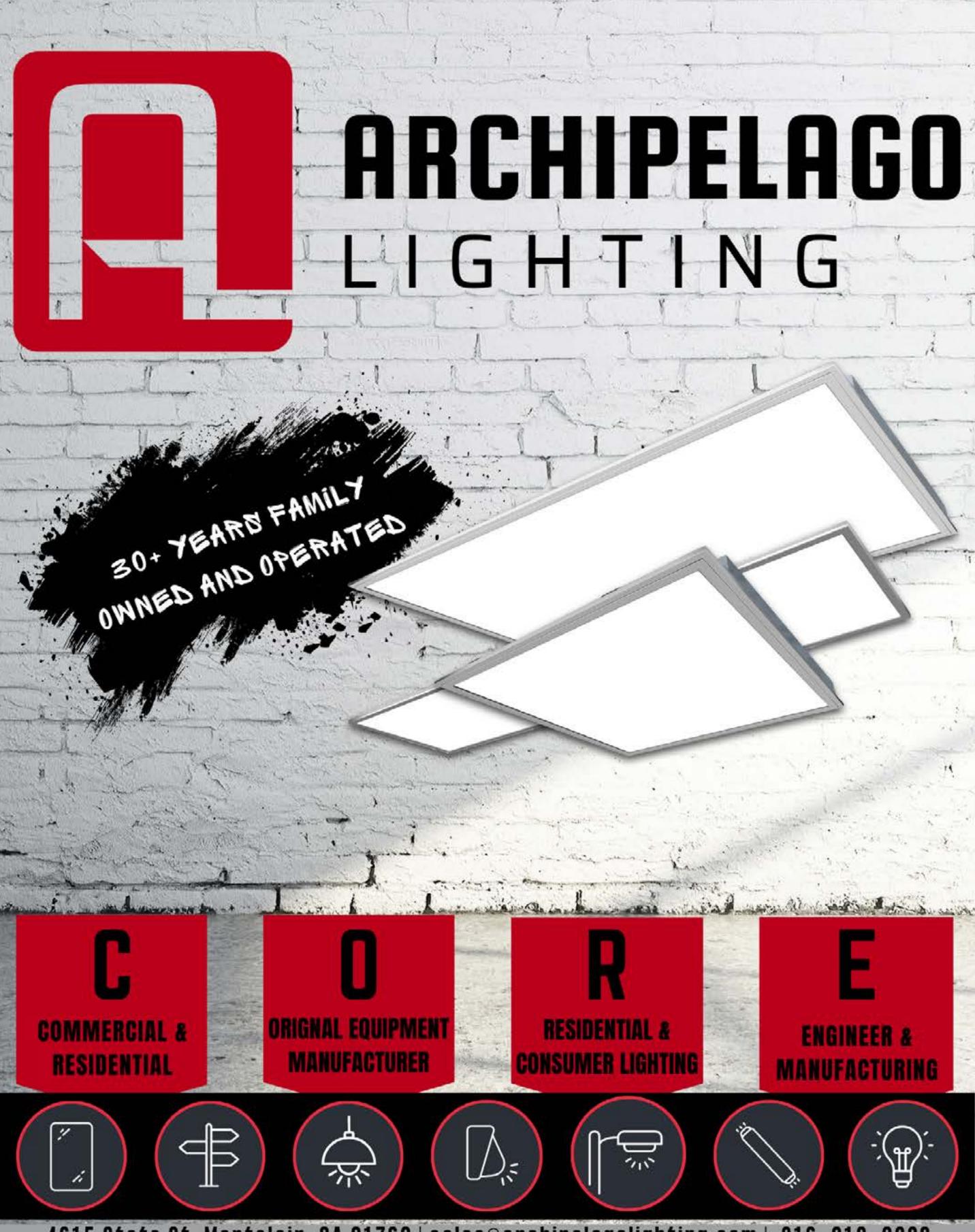


IES Detroit



# PRO-TECH LIGHTING & CONTROLS

MANUFACTURERS
AT THE SHOW



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# TUESDAY, APRIL 11 1 AIA LU HSW/CEU

### Meeting the Metrics: Lighting & Today's Building Certification Programs

### Presenter: Kristen Mallardi, LC

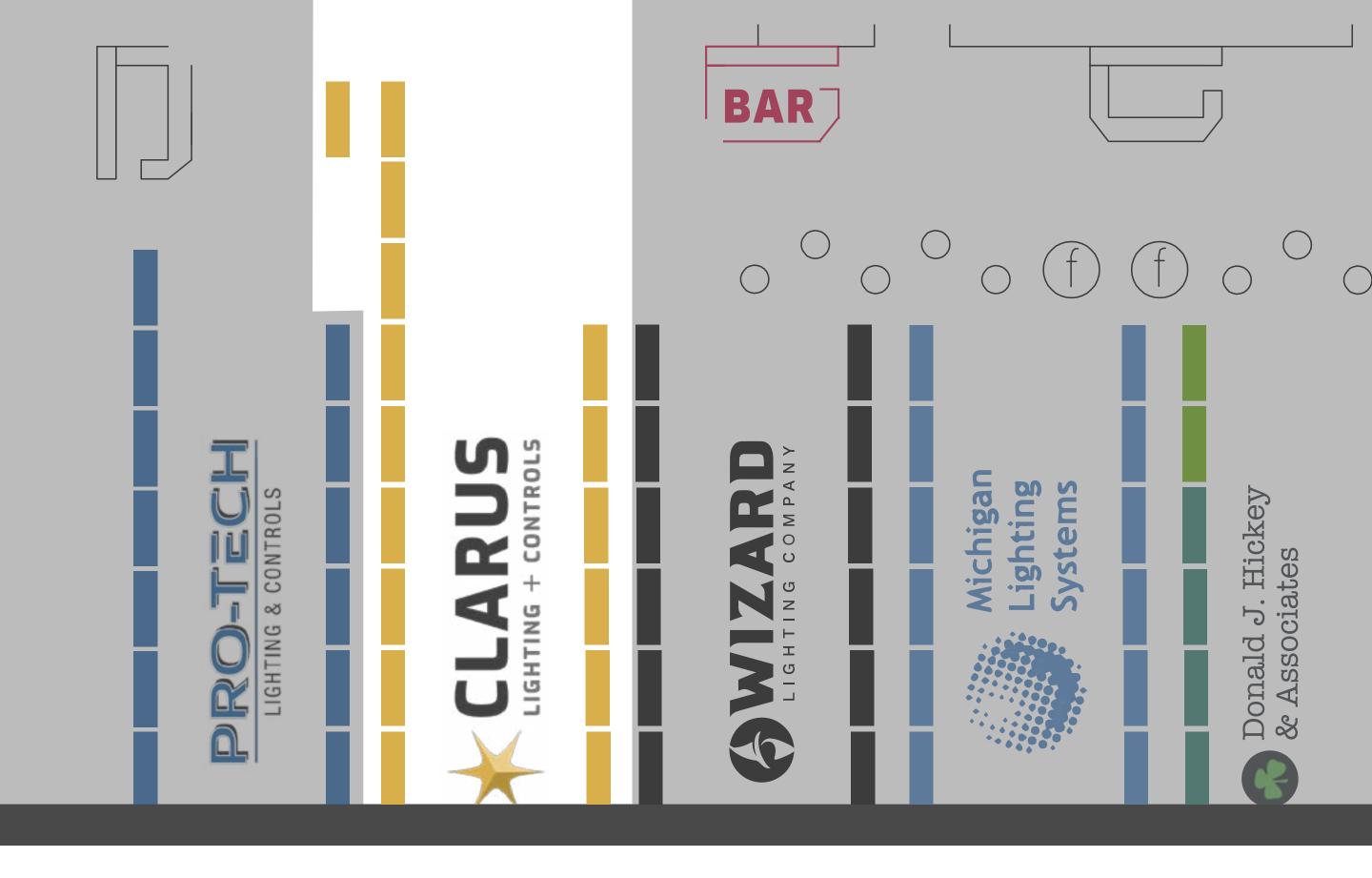
Kristen will address the use of lighting to Meet the Metrics of three most popular certifications, LEED, the WELL Building Standard, and The Living Building Challenge.



### Hosted at:

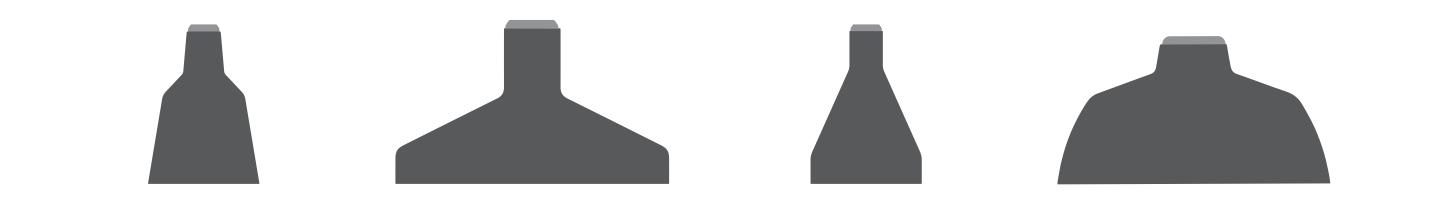
Engineering Society of Detroit 20700 Civic Center Dr, Suite 450, Southfield MI

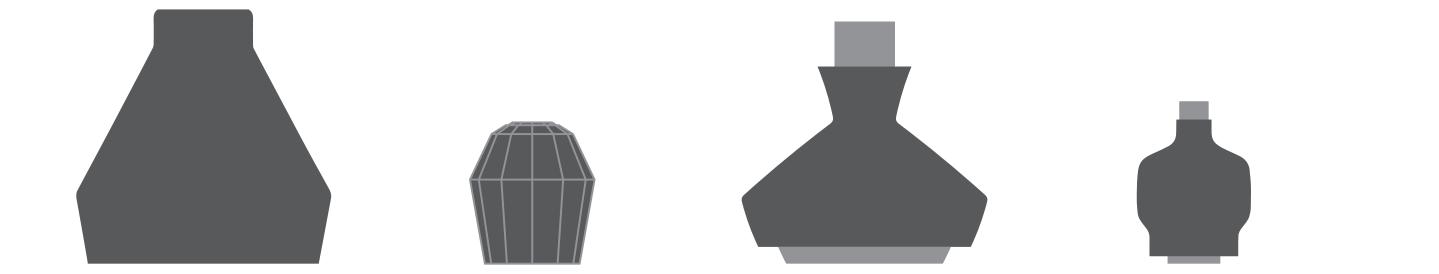
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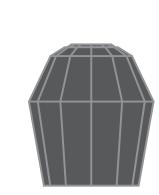


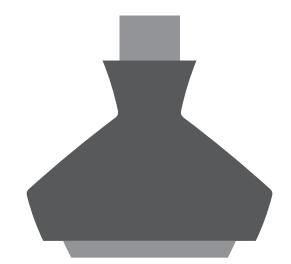


MANUFACTURERS
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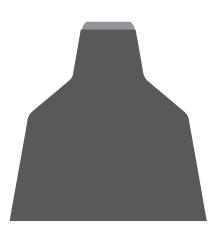






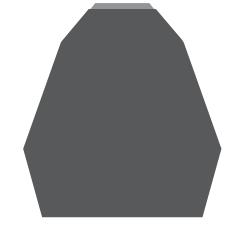




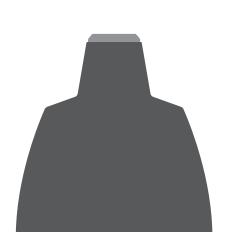


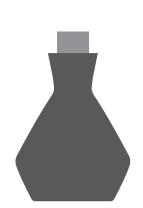












PRENTALUX



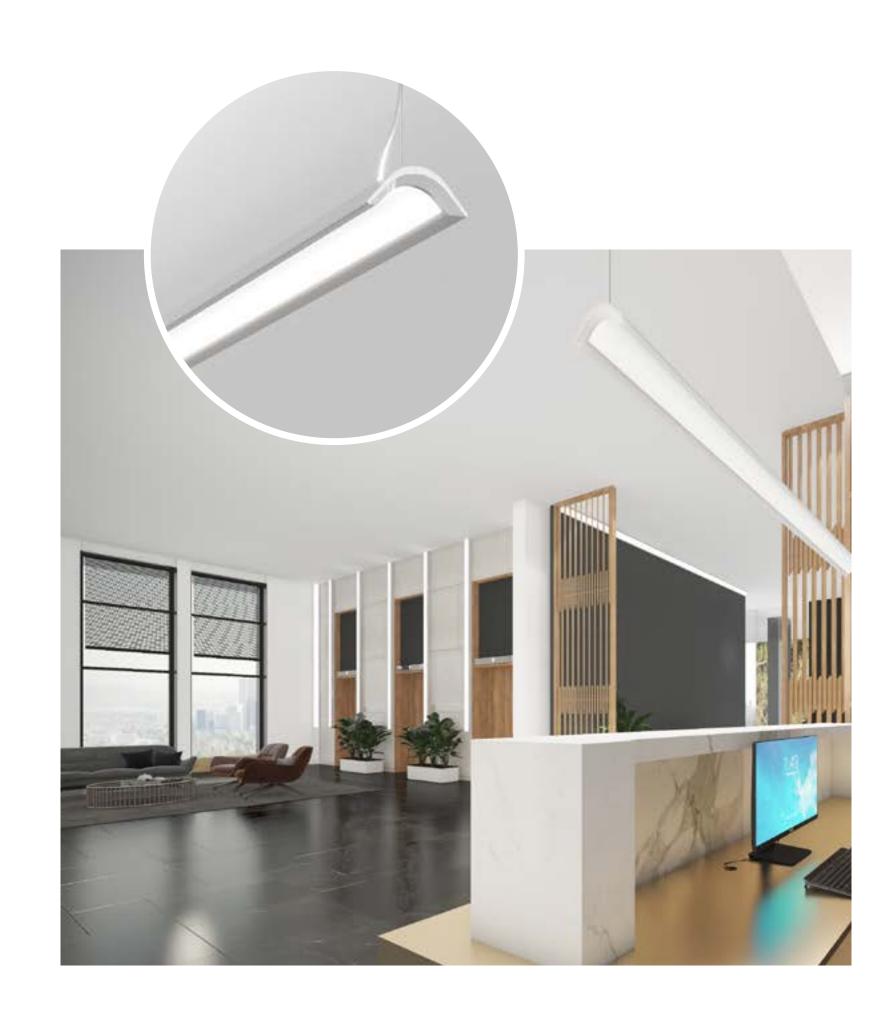






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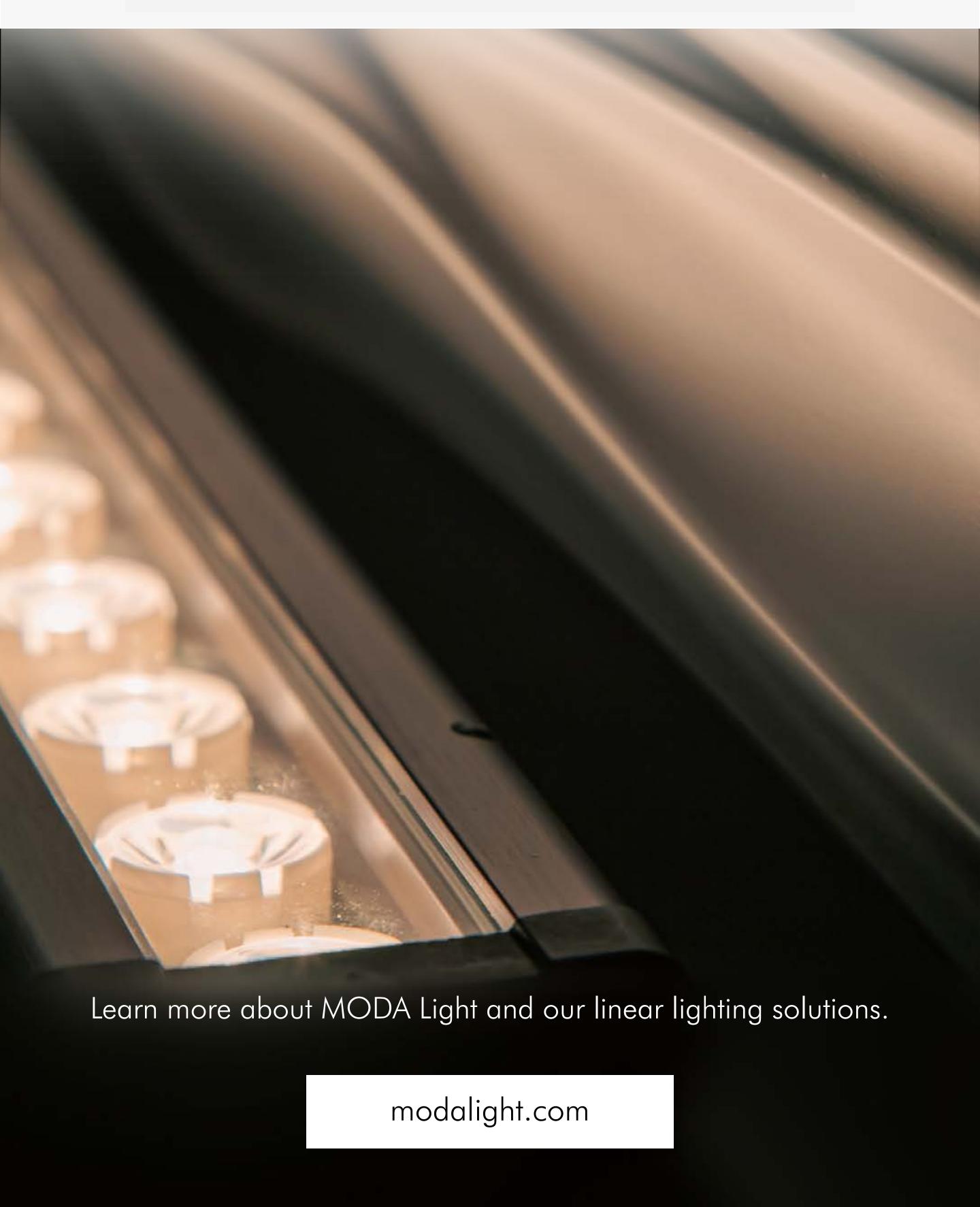


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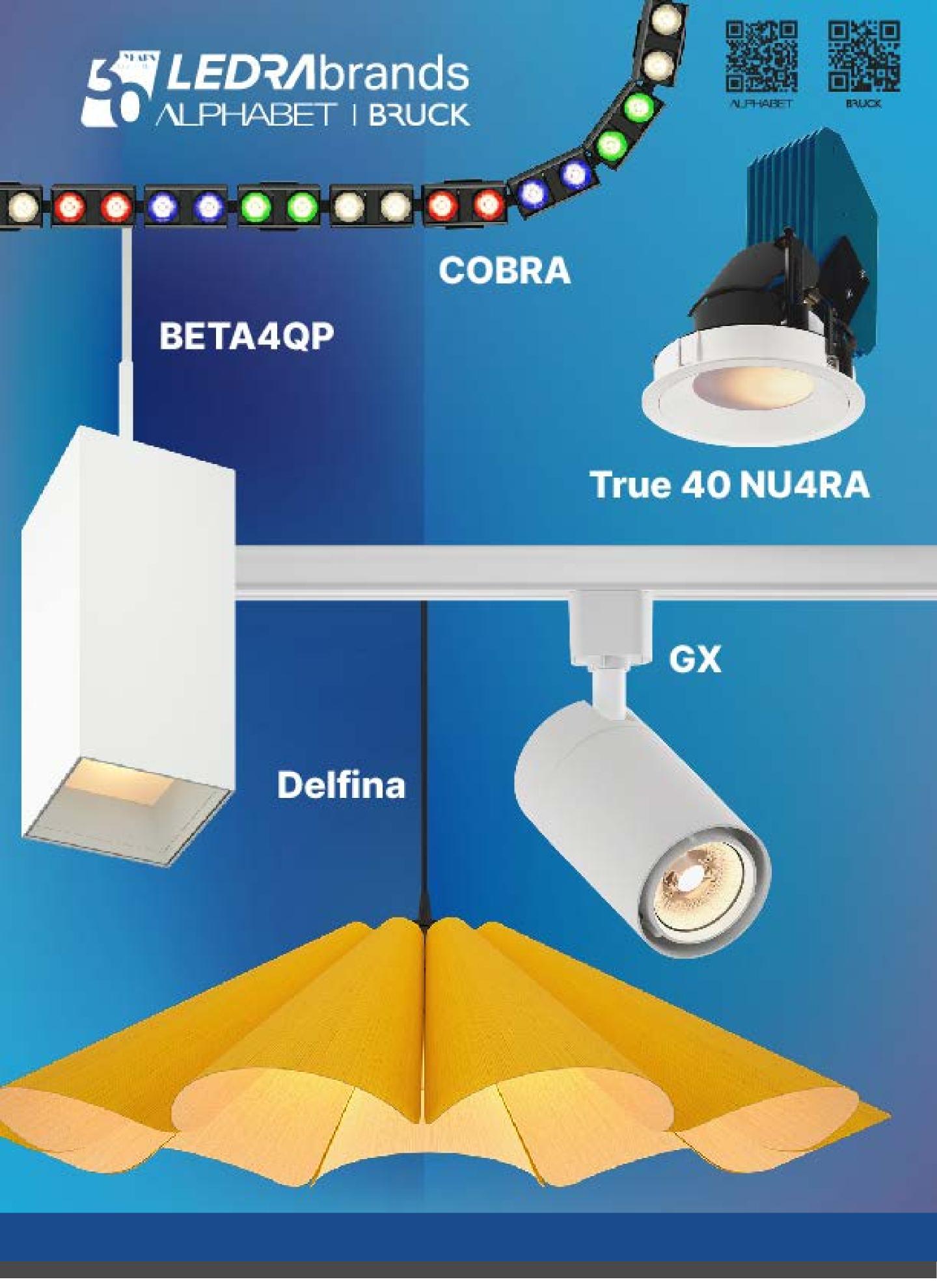




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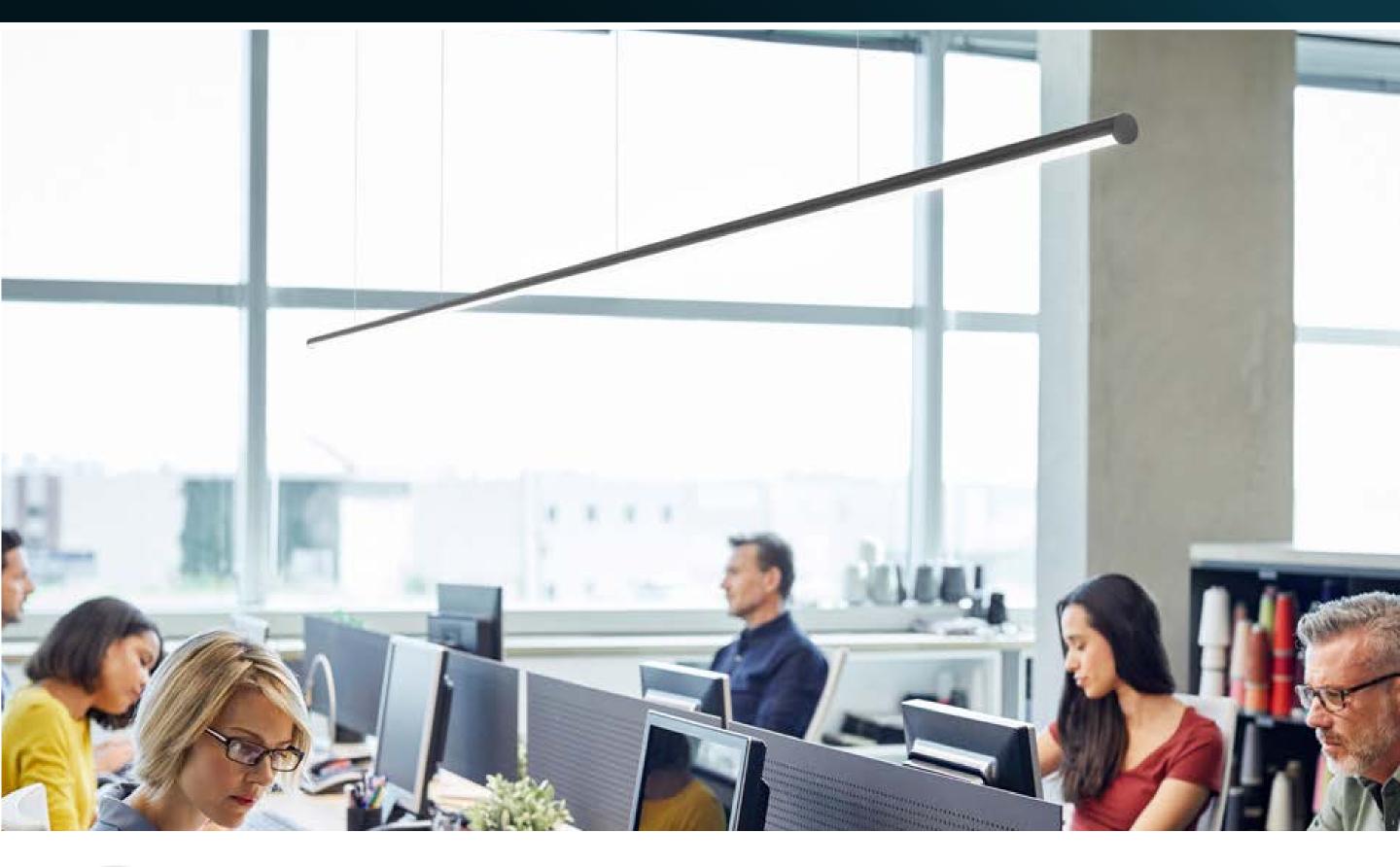




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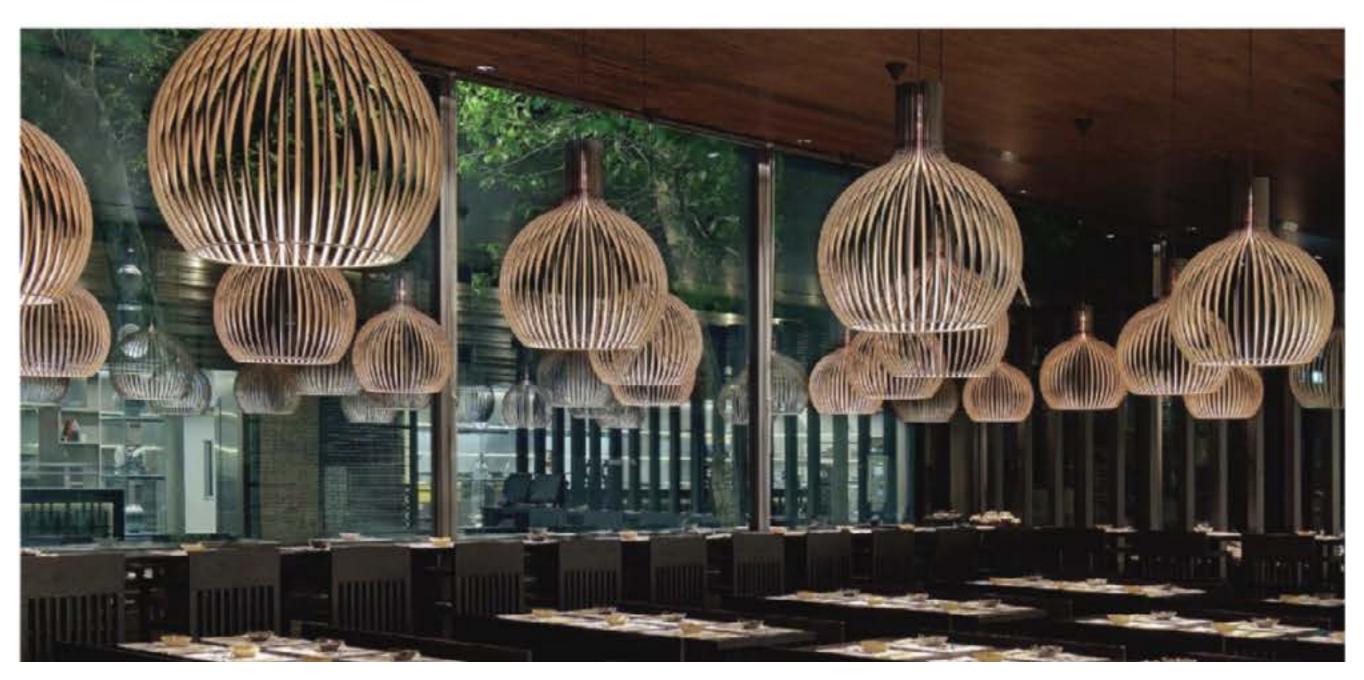


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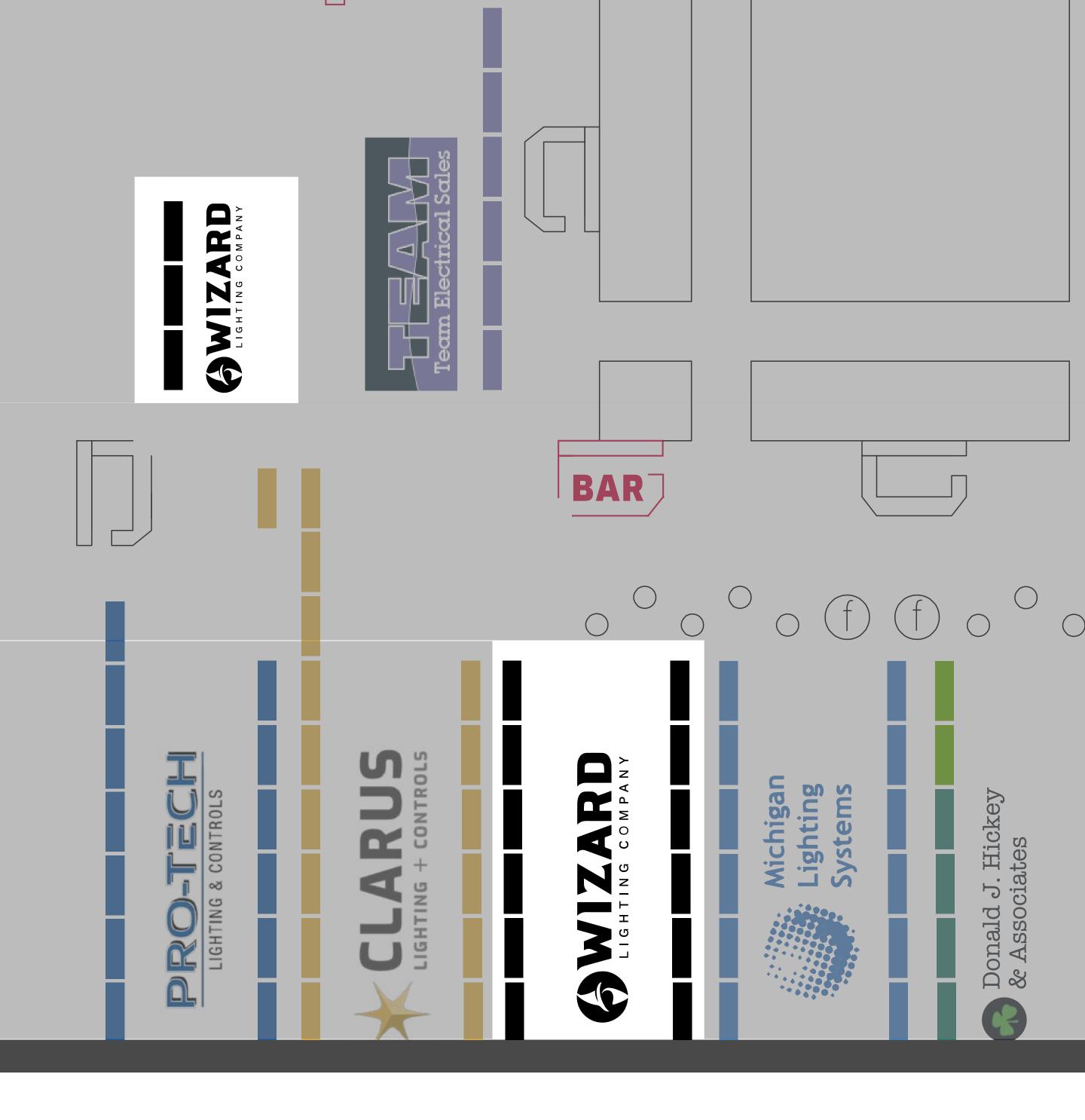




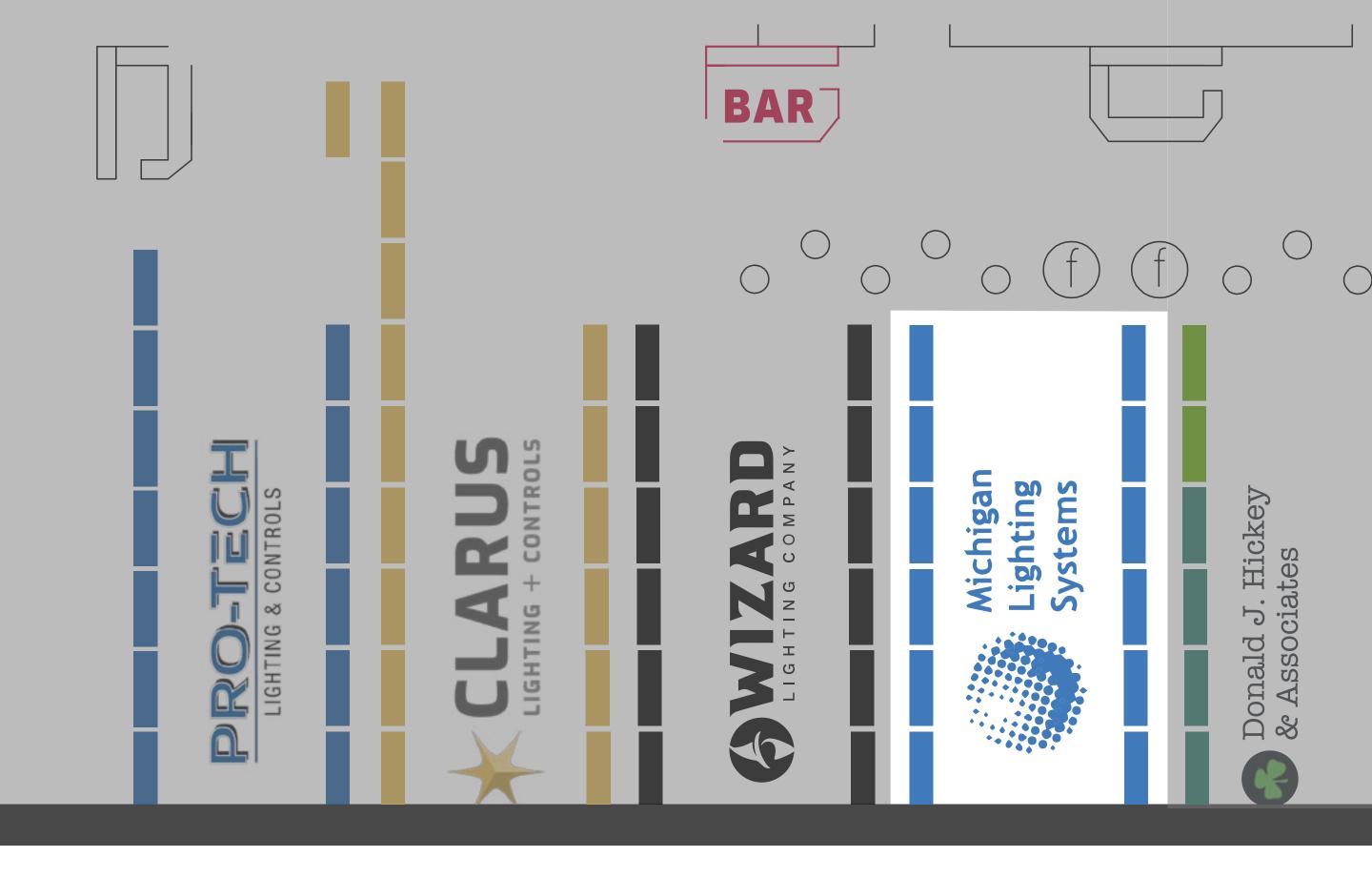


IES Detroit would like to acknowledge Detroit Vice President, Product Show Chair and Golf Outing Chair Michelle Prew for her tireless efforts in bringing the Product Show to life and making our section the best it can possibly be! Last year, Michelle received a Distinguished Service Award from the Illuminating Engineering Society at the IES Annual Conference in New Orleans.

Thank you, Shelly!









# Michigan Lighting Systems









# Current @

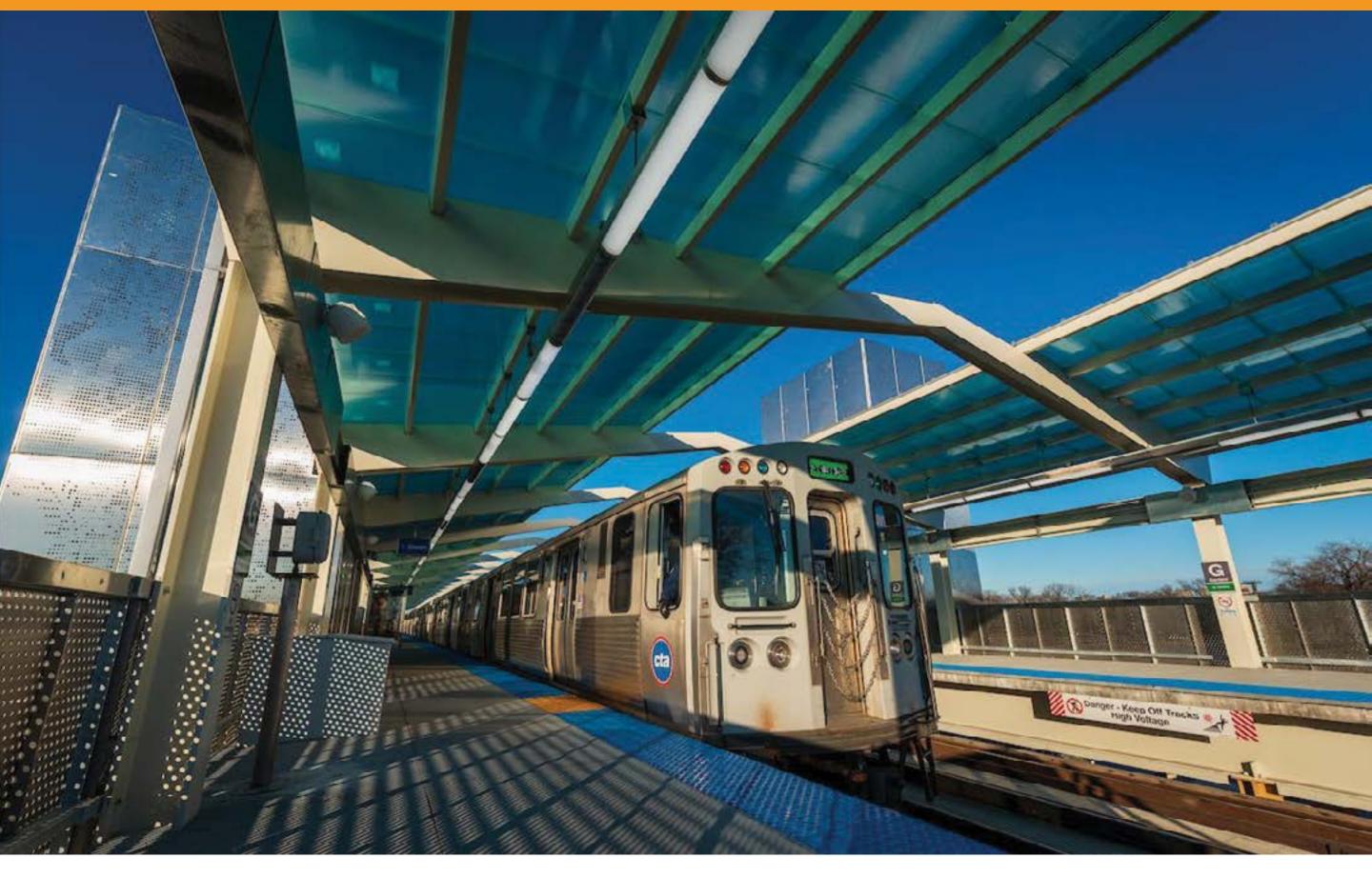






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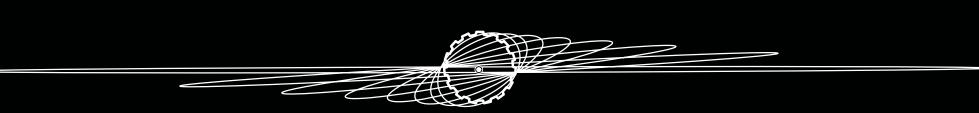




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Architectural Lighting Works (ALW) is an innovative, award-winning architectural lighting manufacturer based in Northern California, with a mission to Illuminate the Soul® via a portfolio of over 100 linear, cylinder, ring, and decorative luminaires

ALW has been creating inspiration and illumination since 2005 for clients such as the NFL, Microsoft, Starbucks, Google, Gensler, Perkins + Will, and Tesla.



Our vision is to Illuminate the Soul® with our innovative and highly configurable designs, translating your raw vision to dazzling reality while providing you with a world-class customer experience.

Our mission is to create lighting that inspires, delivering the highest quality visual experience for virtually any space. Our state-of-the-art manufacturing facility empowers you with the tools and flexibility to use our lighting solutions as a way to transform your spaces into something unique and dynamic.





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#### ALW

Founded in 2005, ALW manufactures thoughtfully designed architectural lighting solutions with a client-centric approach. We bring designers' visions to light with a diverse portfolio of linear, cylinder, ring, and decorative lighting products designed with beauty and purpose. Our products are a versatile combination of configurable and pre-designed shapes, with unparalleled performance, tailored to fit your space.

Our mission is to create lighting that inspires by delivering the highest quality visual experience for virtually any space. Our state-of-the-art manufacturing facility empowers designers with the tools and flexibility to use our lighting

solutions to transform their spaces into unique and dynamic environments.

We manufactured the lighting installed in the Distillery of Modern Art (DoMA), specifically the Crescent MoonRing (illuminated arcs above the bar area) and the Five Bow (geometric linear shapes in the hallway and event space area).

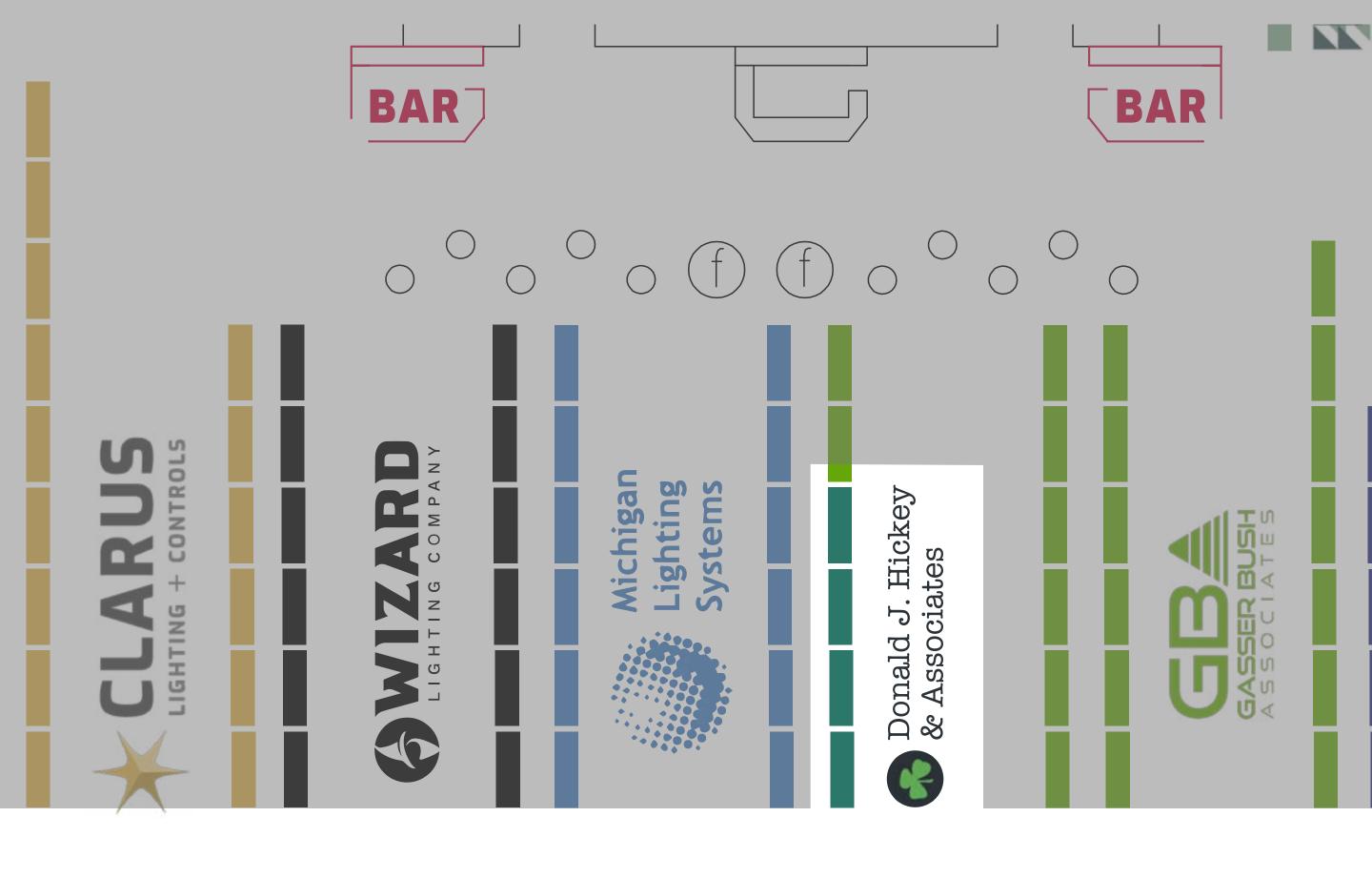
The DoMA installation exemplifies the innovative product design and versatile manufacturing ability we take great pride in at ALW. We are proud to be chosen as the primary lighting manufacturer for this unique project, helping bring the Vickers Design team's vision to light.

DoMA is an incredibly dynamic space that requires intentional lighting. This project features our Crescent

MoonRing pendants which effortlessly complement the architecture and reflect the modernist abstract art motif while providing functional, performance illumination. Our geometrically configured Five Bow pendants provide a subtle wayfinding element and a pop of copper colour, creating a bold and artistic statement in both the hallway and the open event space. We applaud the design team at Vickers Design Group for their innovative design, especially their use of lighting as a luminous art installation within each room of this distinctive art gallery/distillery.

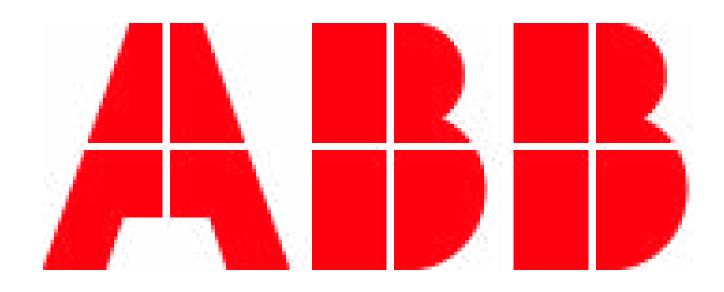
For more information, visit: <a href="https://alwusa.com/">https://alwusa.com/</a>





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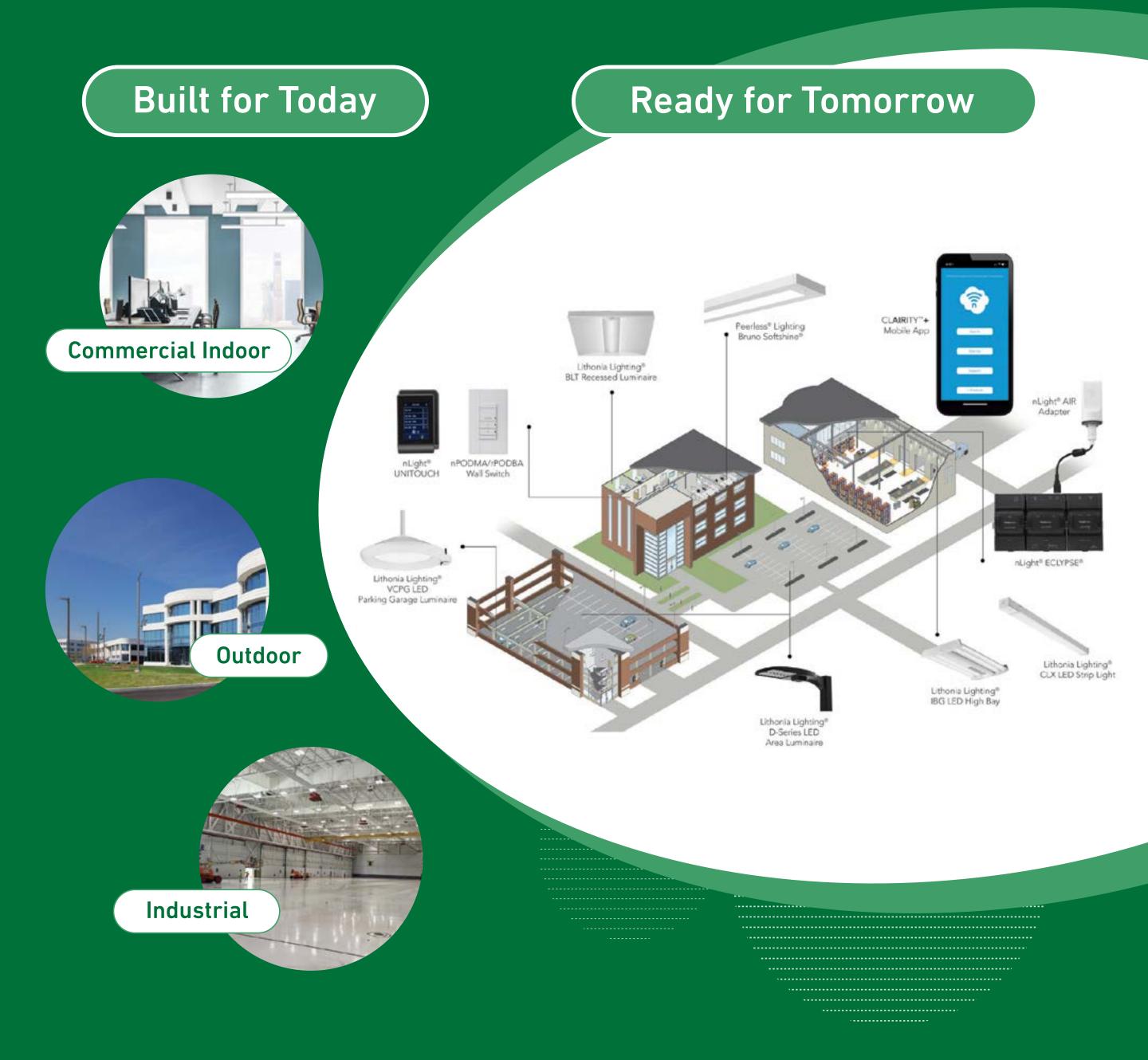
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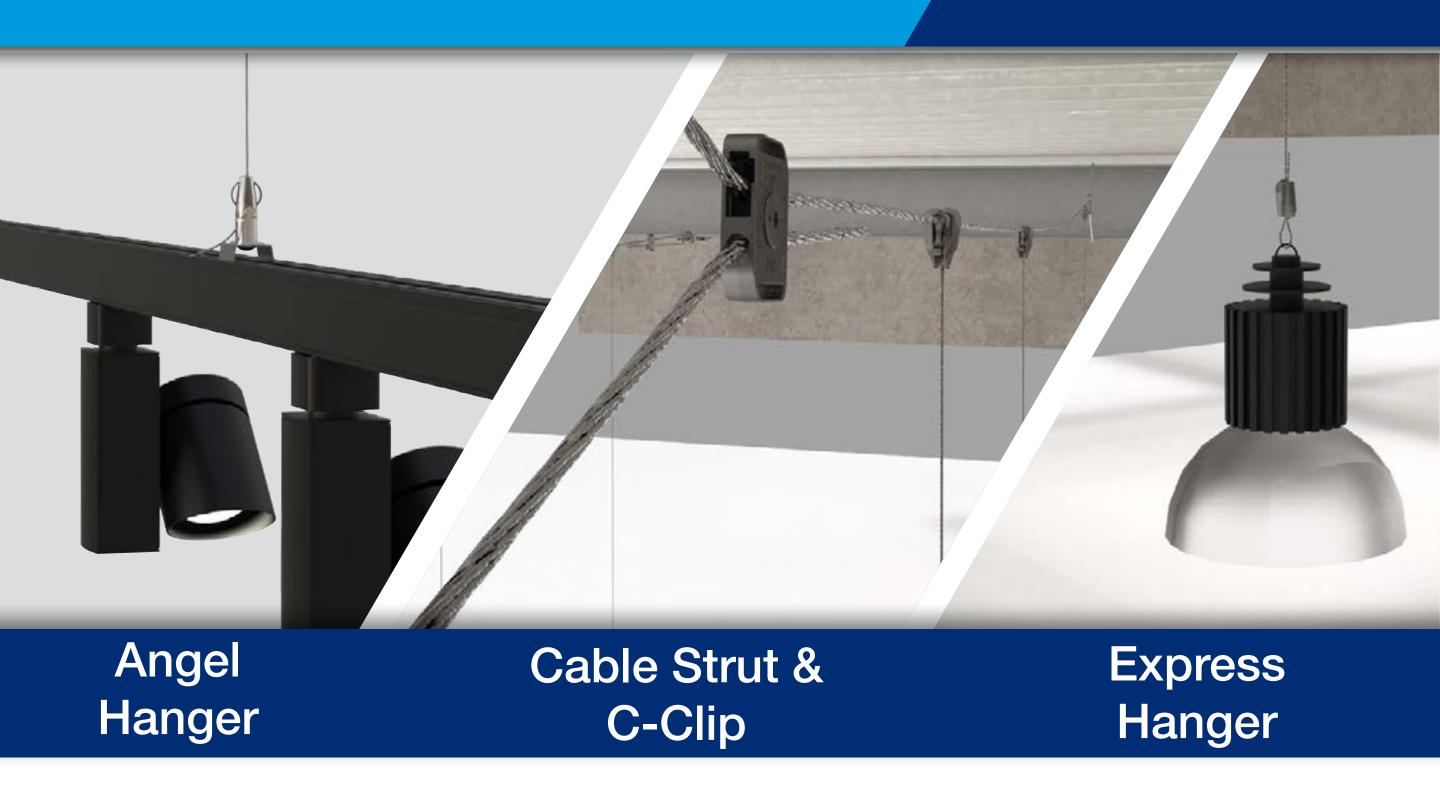
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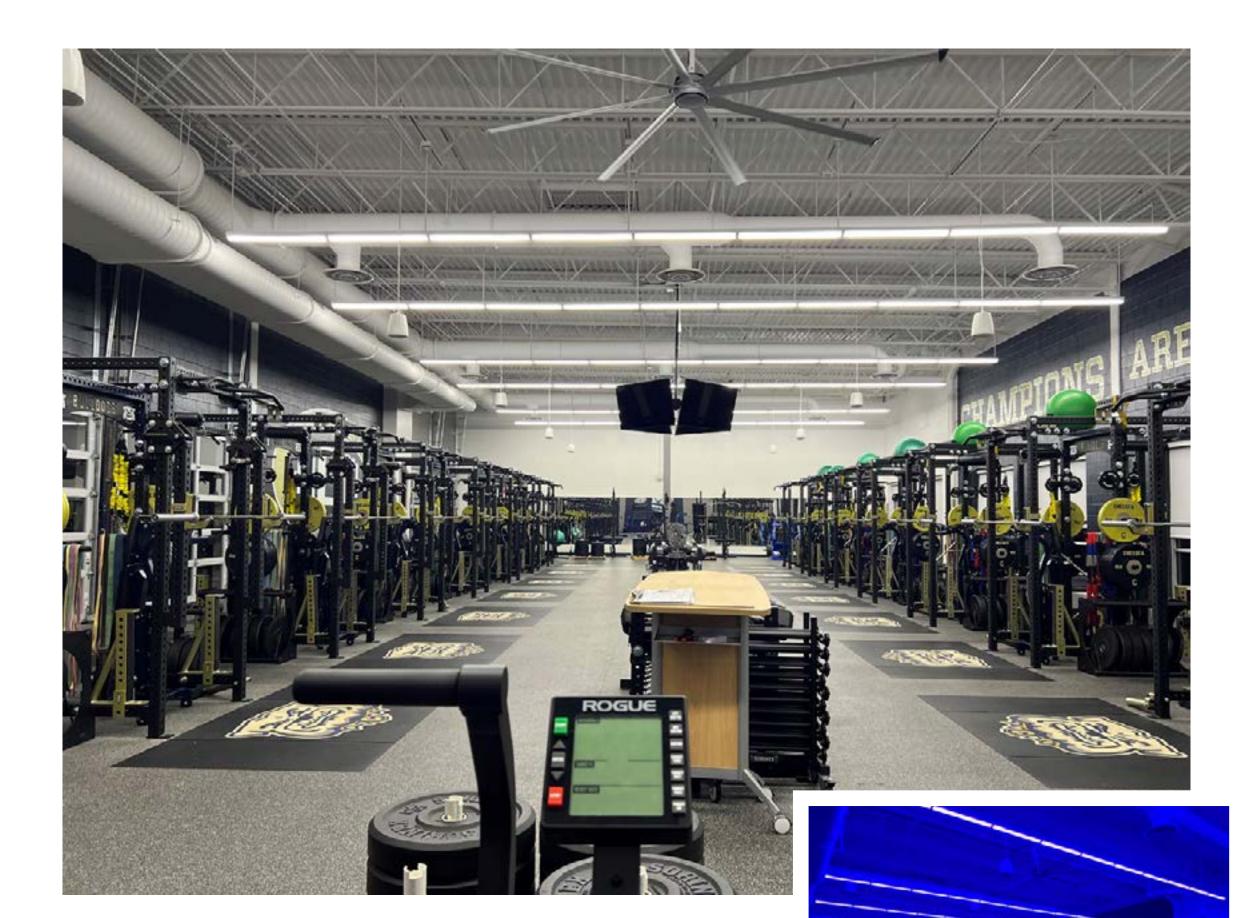








#### From UMass to Utah, Find Out How Indigo-Clean® is Keeping Student Athletes Safe



All over the country, from NCAA athletics to your hometown high schools, Indigo-Clean visible light disinfection is the safe way to continuously disinfect weight rooms, locker rooms, physical therapy rooms and more. Safer than UV, it kills staph such as MRSA<sup>1</sup>, as well as other pathogens, including Influenza-A and SARS-CoV-2<sup>2</sup>.



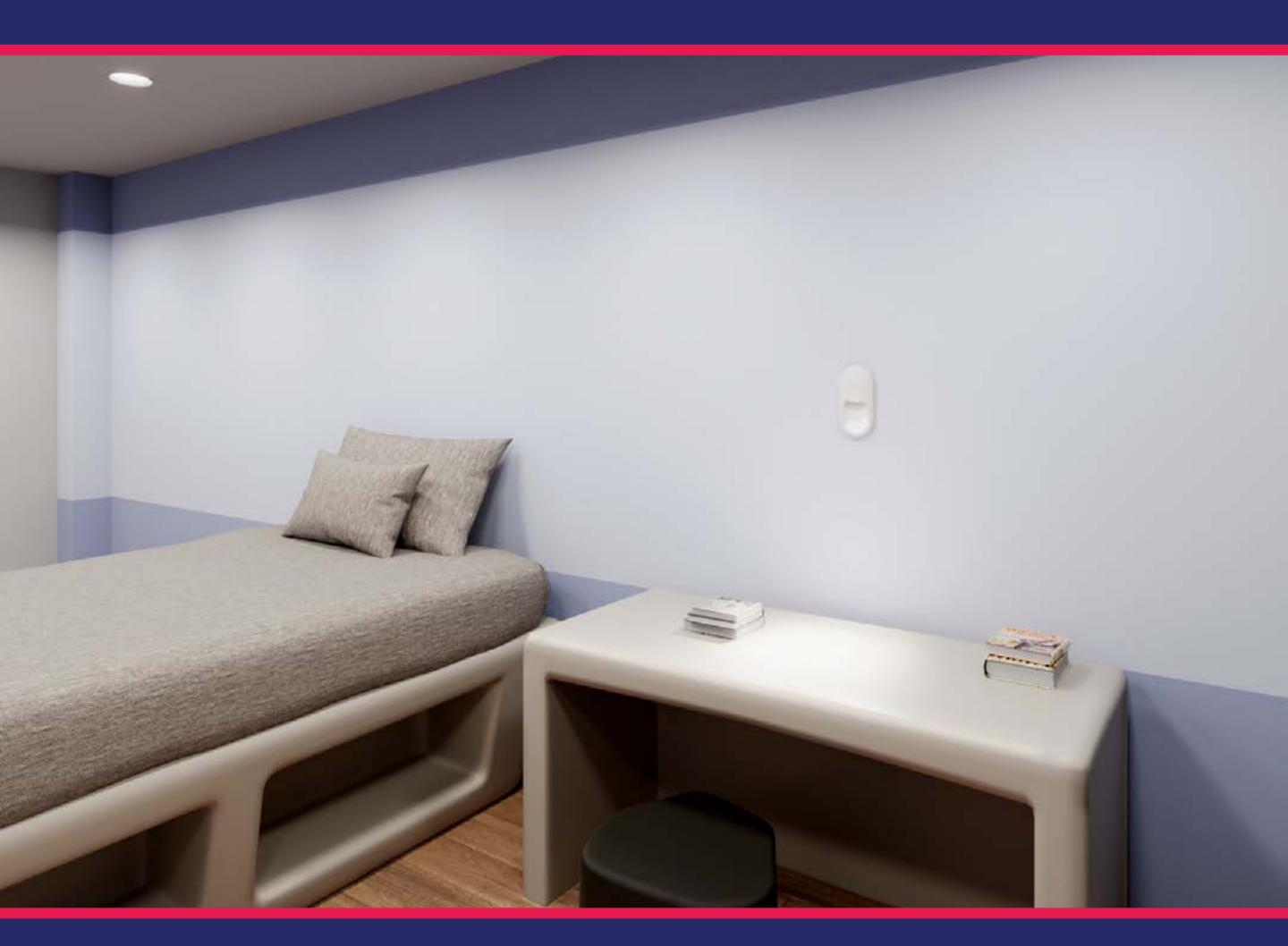




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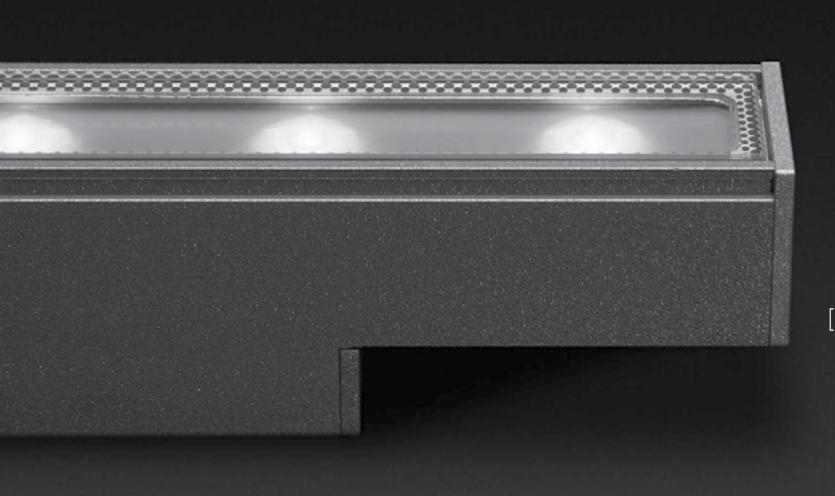
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Since its introduction, Lumenfacade Nano has continually punched above its weight class. Now, with heightened performance, new wattages, CRI 90+, and multiple 3G vibration rated options, you genuinely get a smallscale premium fixture with full-scale features.





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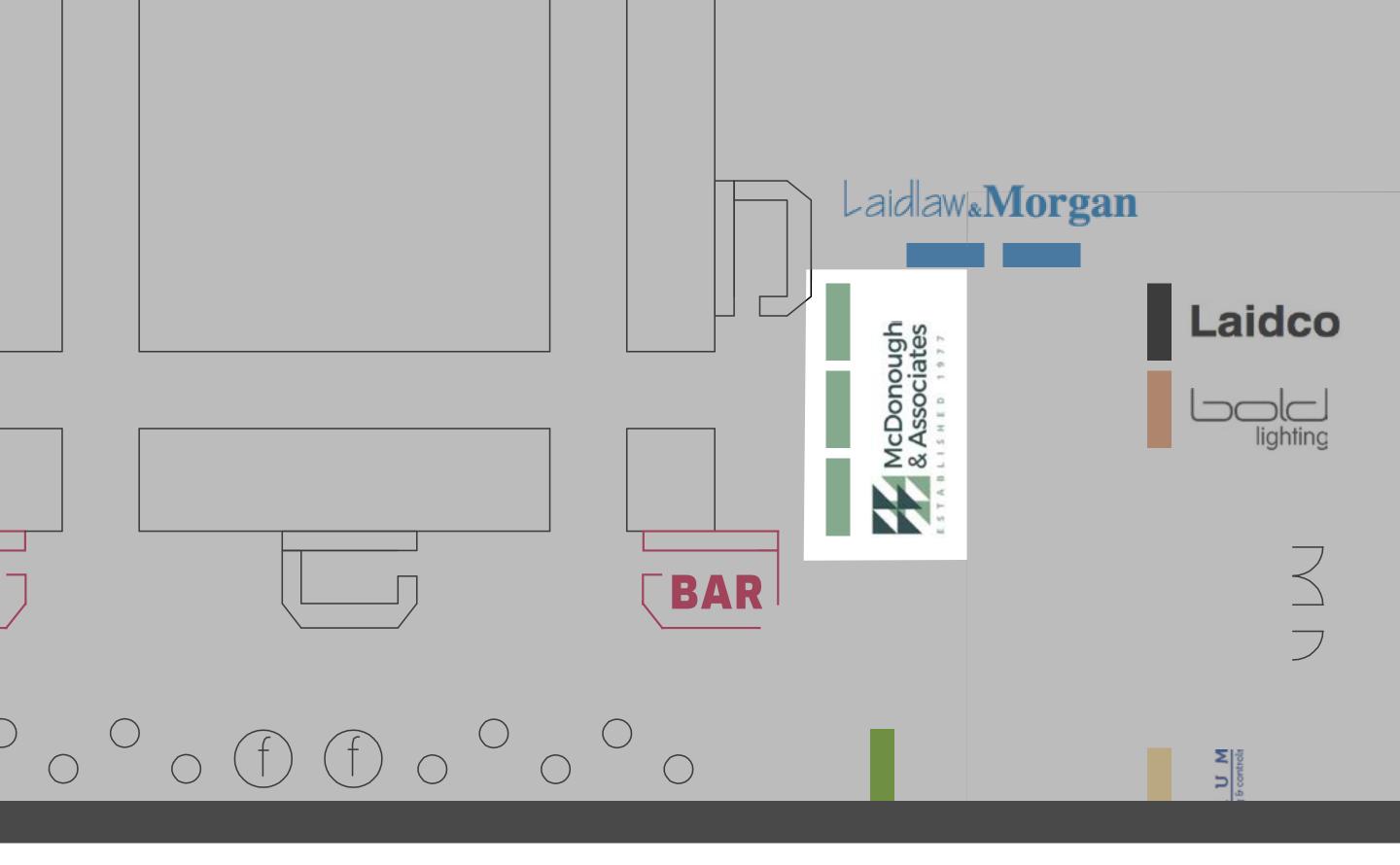
# SAVETHE DATE Centennial Celebration

5.11.23 6-9pm Birmingham Country Club

Join us as we celebrate the 100-year anniversary of the IES Detroit Section while honoring the significant contributions of Stephen Squillace.

Sponsorship opportunities are available. Reach out to IESDetroitBOM@gmail.com

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#### **GETTING STARTED**



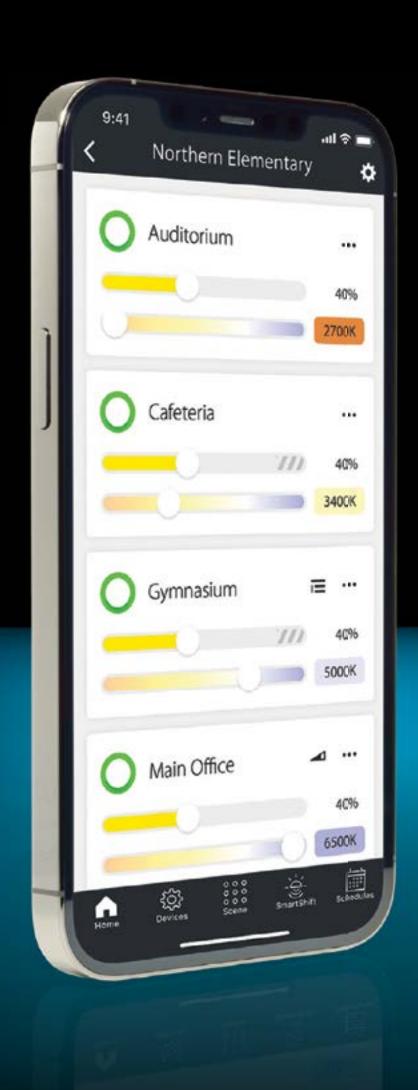
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2	SELECT A CHANNEL PROFILE	
	DI-CHB-S1-48AL	S1 Channel, Aluminum Finish, 48 in.
3	PICK A DRIVER	
	DI-ODX-24V30W	24V 30W OMNIDRIVE® X, 2-in-1 Electronic and 0-10V LED Dimmable Driver - Class 2
4	GET COMPATIBLE CONNECTORS	
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#### Lighting Control Made Easy.

Lightcloud Blue is a powerful, flexible, simple lighting control system designed to manage lighting wirelessly, without the need of a Gateway or Hub. It's as easy as downloading the Lightcloud Blue app, connecting your enabled products, and quickly configuring them.

#### Rapid Provisioning

Patent-pending technology that allows users to easily commission devices in large groups, so you can get hundreds of devices connected in minutes instead of hours!



#### Scalable and Flexible

Lightcloud Blue makes it simple to start small and scale up. Because it's so easy to grow, the system is equally capable of managing residential, commercial, or industrial applications.



#### Bluetooth® Mesh Connectivity

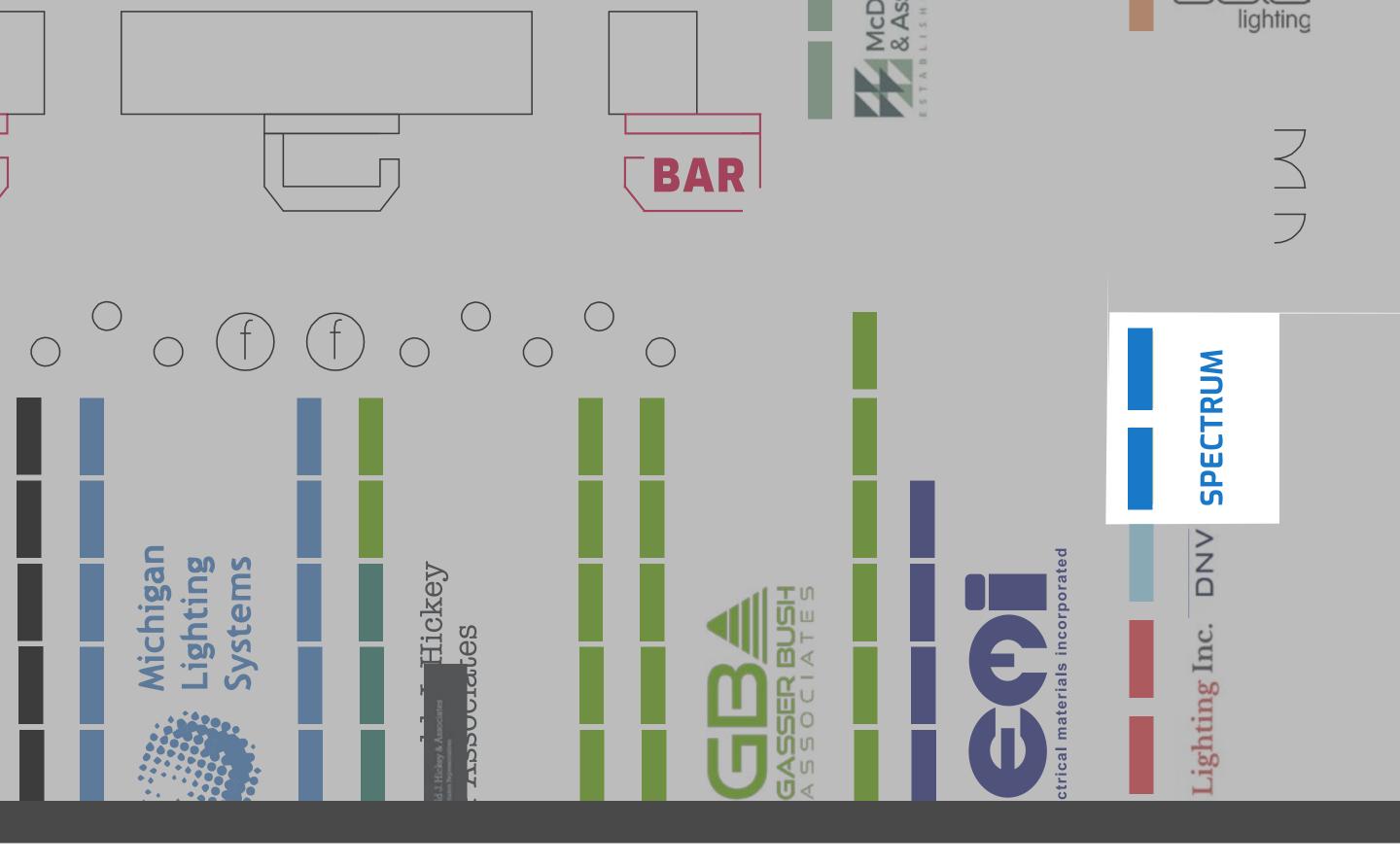
Lightcloud Blue devices are controlled via an independent, self-automated Bluetooth mesh system. Each device in that system can communicate directly with any other device in it.



RAB Lighting is committed to creating high-quality, affordable, well-designed and energy-efficient LED lighting and controls that make it easy for distributors to sell, electricians to install and end users to save energy.

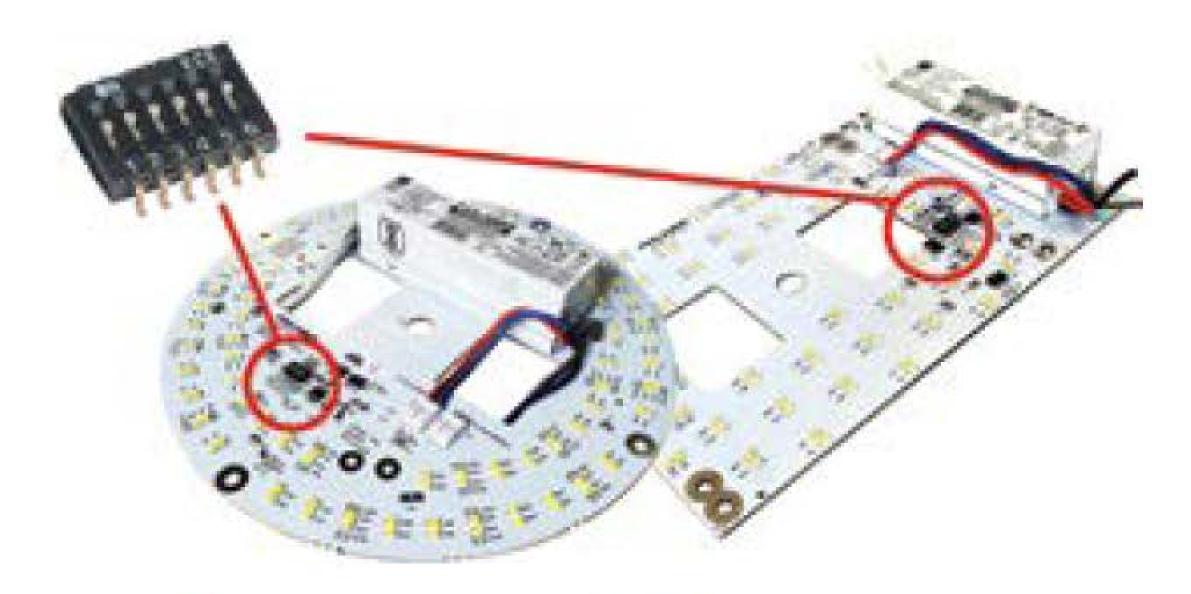
Founded in 1946, RAB has a vibrantly growing infrastructure of manufacturing facilities, and engineering capabilities that ensure great product design and quality.





# SPECTRUM ELECTRICAL SALES

# FULHAM LAUNCHES CCT-SELECTABLE DC LED RETROFIT KITS

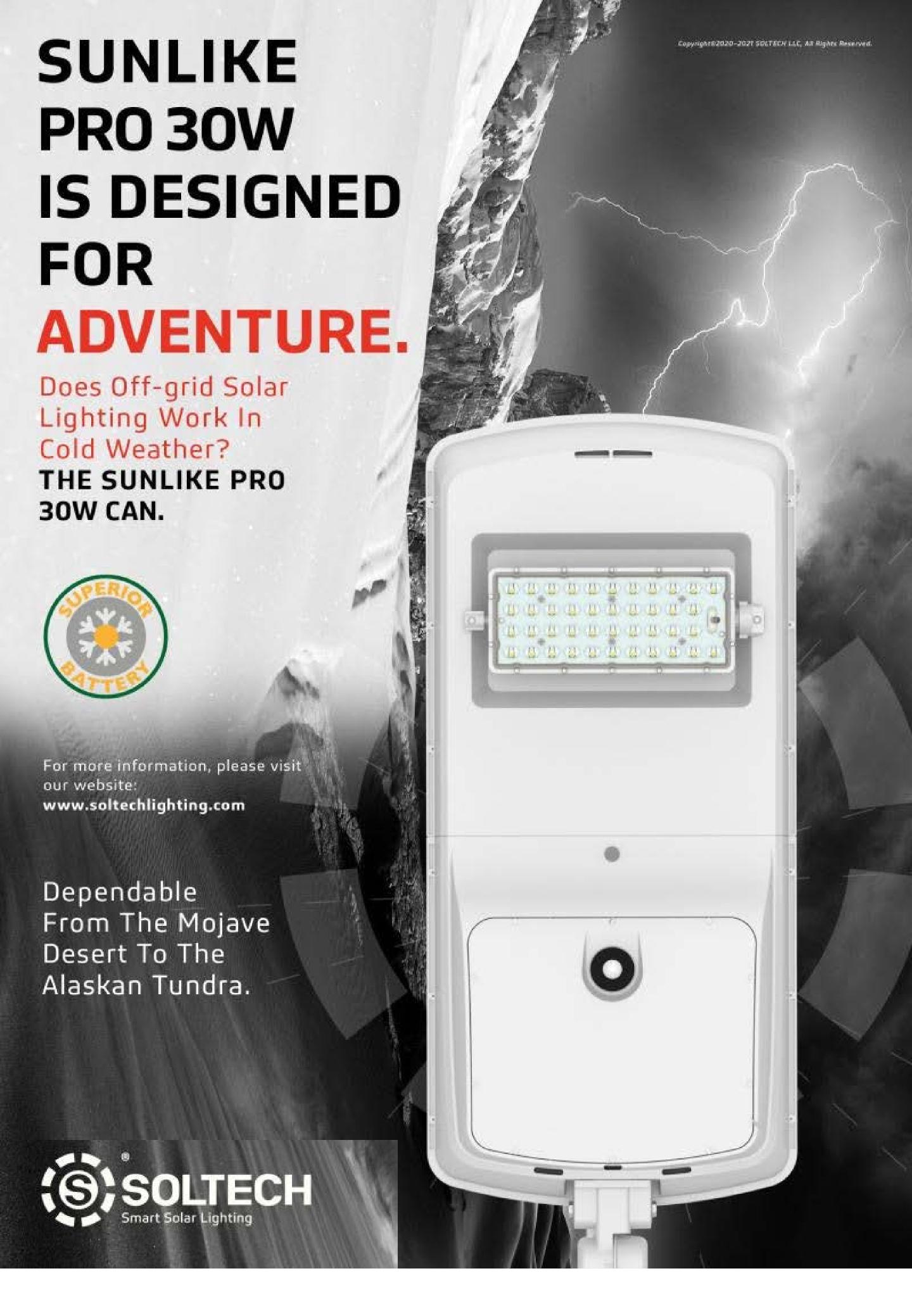


The next generation of efficient, easy-to-install DC LED retrofit kits is here. New Fulham VividHorse Brand Retrofit Kits can provide over 150 lumens per Watt at their standard 90CRI.

They feature an on-PCB Kelvin temperature selection dip switch that offers the convenient ability to select from either 2700K, 3000K, 3500K, 4000K, 4500K or 5000K white light in the field. These cULus Classified, ENERGY STAR® Luminaire 2.2 Listed and ENERGY STAR Certified Subcomponent kits are available in round and rectangular shapes to fit most standard wall-mounted and ceiling-mounted luminaires. They are 0-10V dimmable and are also suited for factory installation.

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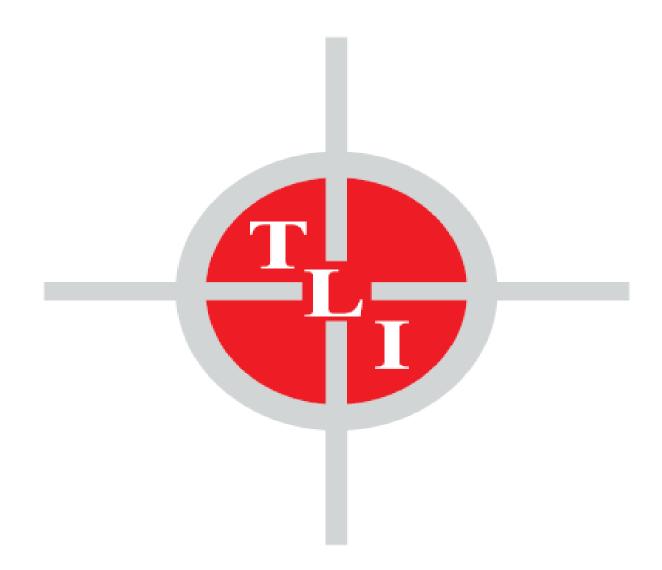
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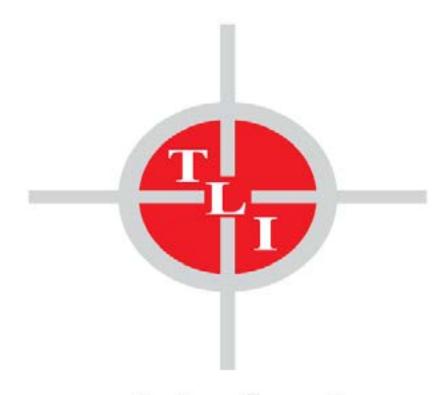


## Target Lighting Inc.



# Lyntalaums





#### Target Lighting Inc.

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(586)726-6600

America Light www.americalight.com Area/Parking & Roadway / Pathway & Landscape / Track / Cove & Undercabinet

> Ark Lighting www.arklighting.com **RLM Domes & Pendants**

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Decorative Lighting / Linear Lighting / Troffers & High Bays / Flood & Area Lighting Garage Lighting / Vapor Tight & Vapor Proof Lighting / Exit & Emergency Lighting

**Encore Emergency Lighting www.encorelighting.com** Exit Signs / Surface Emergency Units / Combo Units / Recessed Emergency

> Global Lighting Perspectives www.glpllc.co **Decorative Exterior Light Poles and Fixtures**

Jesco Lighting Group www.jescolighting.com Mono Rail, Low Voltage, LED Track Systems / Flexible LED Color Changing Linear Systems

Lightalarms Emergency Lighting www.lightalarms.com

Commercial / Industrial / Harsh Environment / Explosion Proof / Exit & LED Edge Lit LED & Fluorescent Battery Ballasts / Inverters Systems

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Decorative Lighting / Builder Packages / Energy Star Partner

SUNLED Industries www.sunledind.com

Commercial / Architectural / Urban / Outdoor Wall / Canopy Industrial Flood Lighting / Roadway

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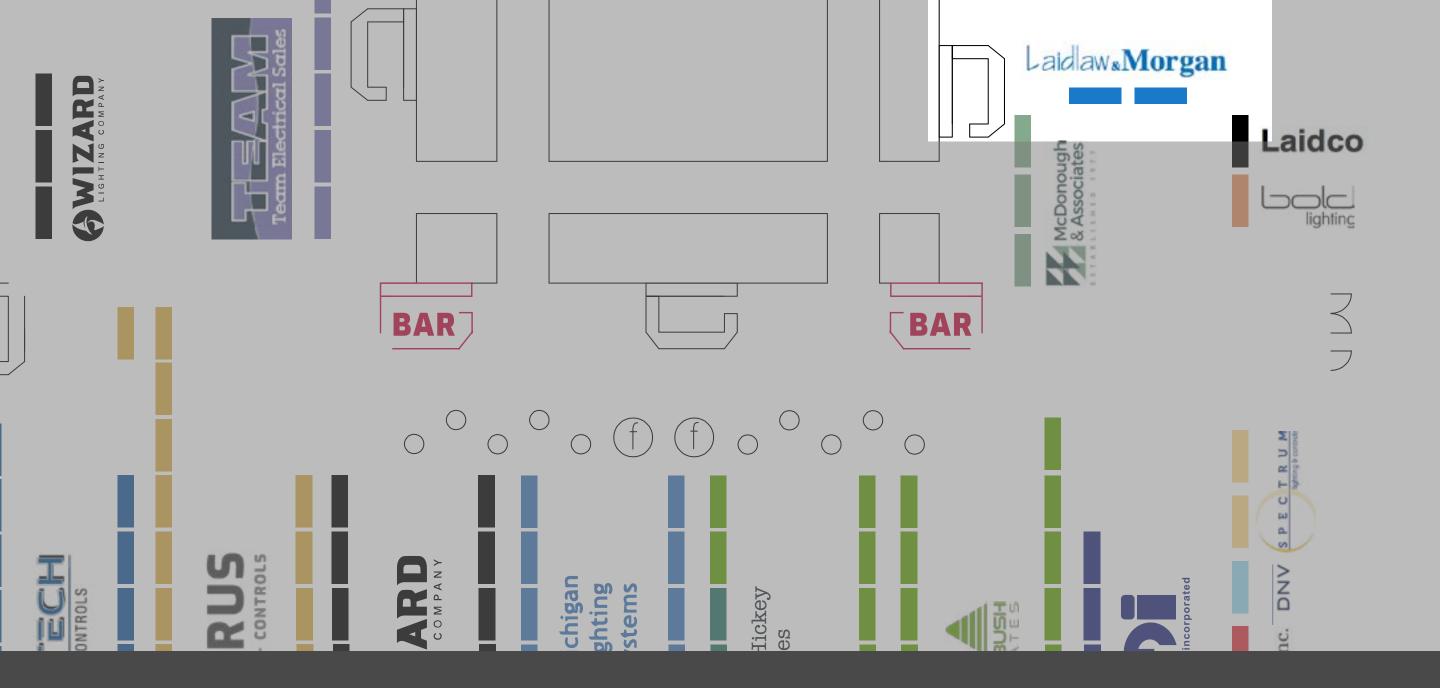
Specification Grade Products / Acoustic / Smart WIFI / Tunable Technologies / Indoor Outdoor **Recessed LED / Smart Controls** 

Volume Lighting www.Volumelighting.com

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Commercial Outdoor Lighting / Architectural / Area Lighting / Bollards Historical & Decorative / Poles, Bases & Mounting Arms / Tennis Court Lighting



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\*ALLOY LED: A manufacturer of superior LED LINEAR LIGHTING SOLUTIONS

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Elco: Affordable Architectural Grade Recessed & Track Lighting Systems, with an expanding LED product line that offers field selectable CCT, Field selectable optics, Field Selectable Lumens to accommodate any last minute project changes.

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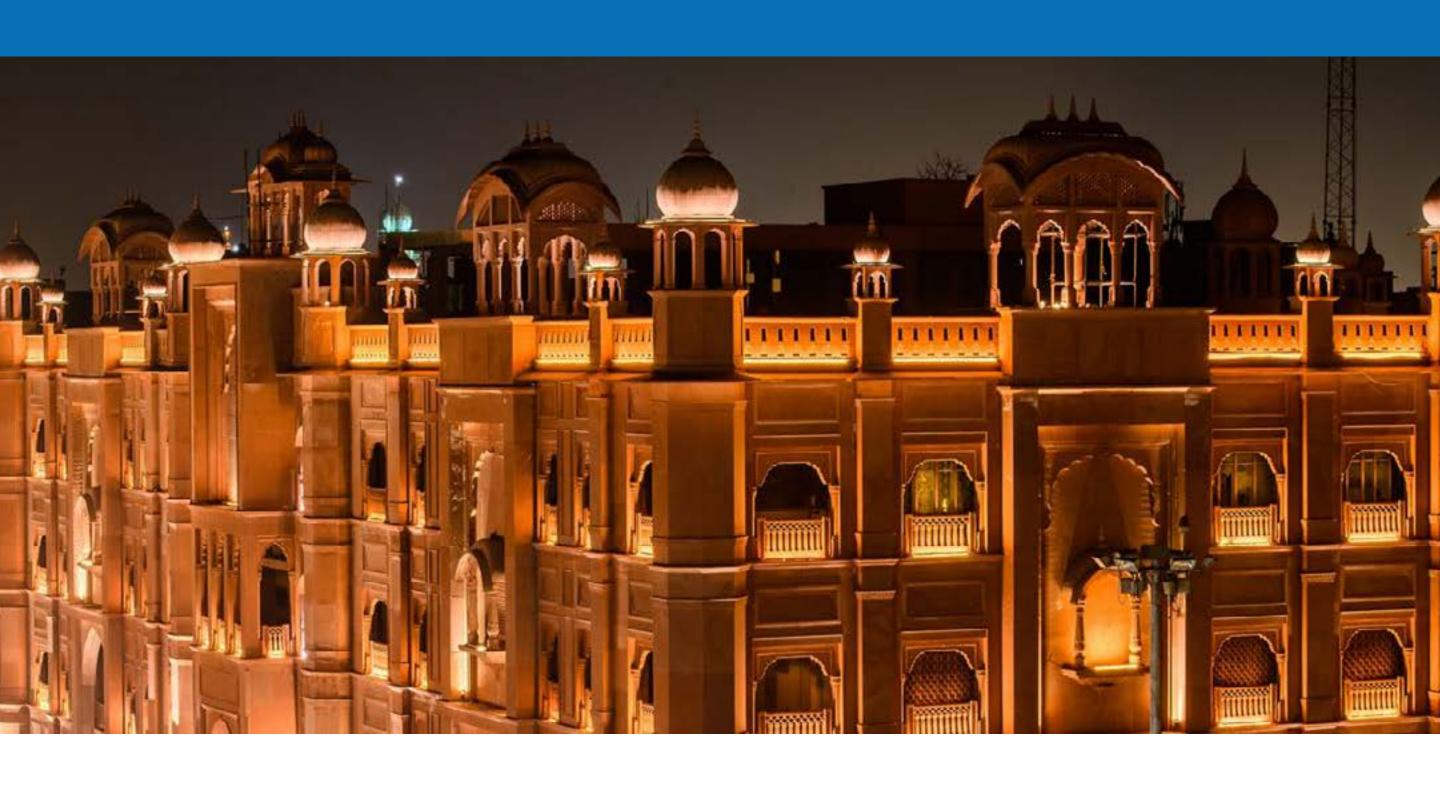
**PRIMUS:** Decostring: Suspended decorative string light systems: LED & Incandescent, Shades & Guard options.

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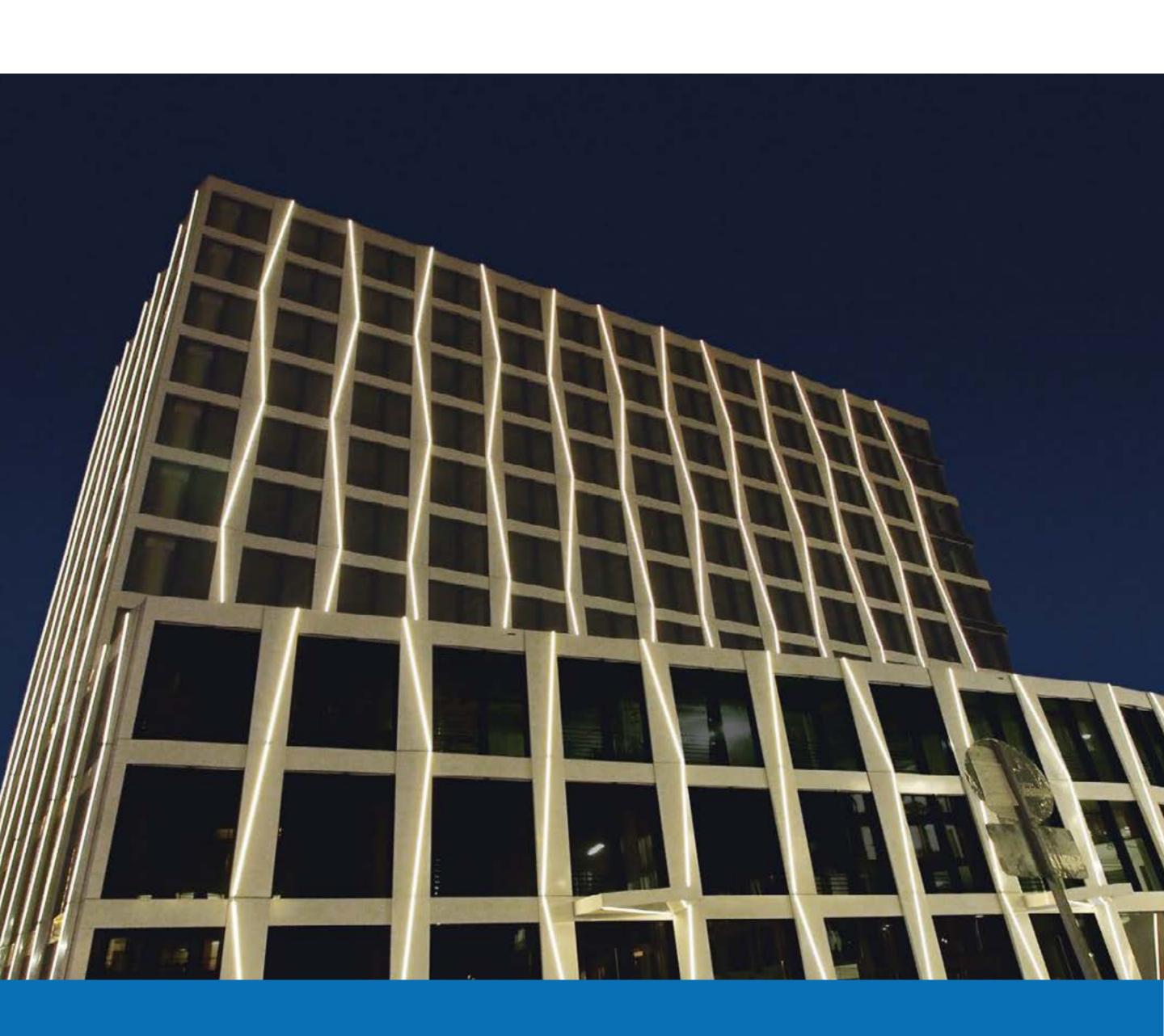
ZEEV: luminaires that epitomize affordable luxury. We invite you to explore our collections and become enchanted. Specializing in custom with no minimum quantity.

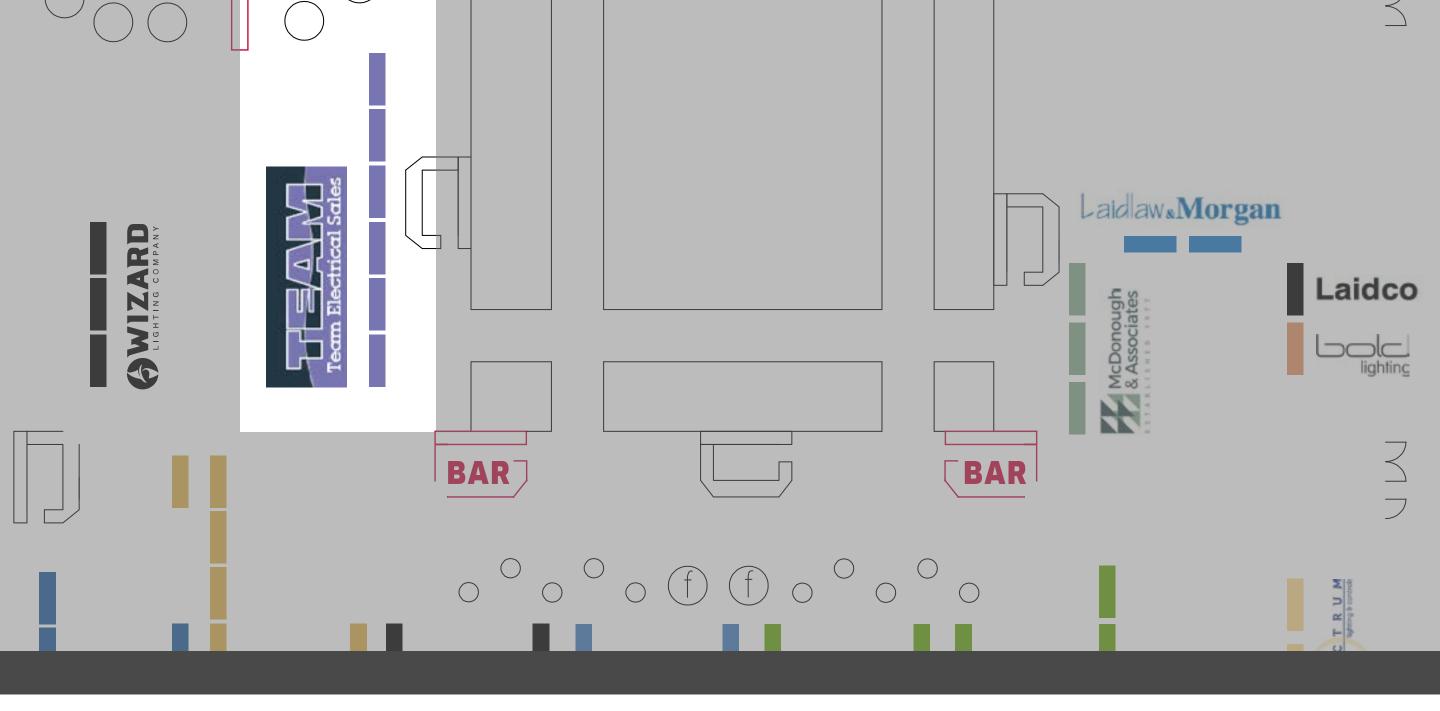
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